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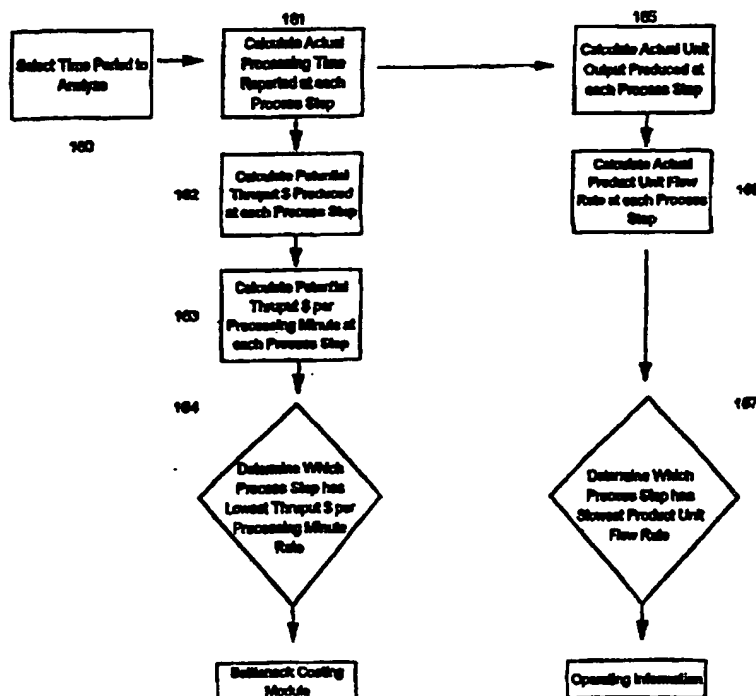
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(54) Title: METHOD AND APPARATUS FOR IDENTIFYING AND OBTAINING BOTTLENECK COST INFORMATION

## (57) Abstract

A cycle time method and apparatus is provided to obtain cost, efficiency, bottleneck and value creation information in a manufacturing facility. The manufacturing facility includes a plurality of production lines with each production line including a plurality of process steps. A work cell which includes a plurality of workers is responsible for each process step. Each work cell has an associated local processing apparatus for inputting process step quantity and time information (161). The local processing apparatus is coupled to a central processing apparatus via local area network. The central processing apparatus then identifies and calculates bottleneck costing information regarding the process steps (164), as well as the manufacturing facility bottleneck (167). Bottleneck cost information for products are then calculated based upon the manufacturing facility bottleneck or factory bottleneck. The bottleneck costing information is then transferred to a printer or projection display nearby a work cell.

## Bottleneck Determination Module Logic



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## METHOD AND APPARATUS FOR IDENTIFYING AND OBTAINING BOTTLENECK COST INFORMATION

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## BACKGROUND OF THE INVENTION

### Field of the Invention

15 The present invention relates to obtaining cost information. In particular, the present invention relates to a method and apparatus for determining the cost of products in a manufacturing facility, thereby improving efficiency and profitability in manufacturing products.

20

### Description of the Related Art

Manufacturing facilities are extremely complex and must accommodate: 1) a number of process steps; 2) a wide variety of products; and 3) a wide range of units per customer order. For example, a manufacturing facility which produces lead frames for semiconductor devices may have to produce 750 distinct types of lead frames. A lead frame may have from 8 leads to 208 leads. Some lead frame types may require relatively simple manufacturing steps, where other lead frames may require many complex process steps. Order quantities from customers can range from 10,000 units per order up to 1,000,000 units per order.

30

Based on a customer order, workorders are generated listing what type of, and how many, products must be manufactured to fill a customer order. A workorder will include a lot number identifying

a quantity of material which will be processed into manufactured products. In the lead frame manufacture example, a lot is a reel of metal which will be processed to produce multiple lead frames. Generally, a shop packet or paper printout listing the workorder and other information accompanies lots or reels during the manufacturing process.

A manufacturing facility generally includes a large number of production lines producing an array of distinct products. Each production line may include a number of process steps in manufacturing the final product. In the lead frame manufacturer example, process steps may include a dry etching step and a plating step, among a number of other process steps, in producing the lead frame product supplied to a customer. In each process step, there may be a time period wherein the units are being processed by a machine or undergoing a production run. When the units are not undergoing a production run, the units may be waiting or queued for another process step.

Each process step may have groups of workers organized in teams to complete a particular process step. There may also be multiple shifts or different time periods during a given day where a different group of workers are assigned to a production line for a particular process step.

In most modern manufacturing facilities, a type of system known as Manufacturing Resource Planning ("MRP") is used to keep track of work orders flowing through the production process. For example, an MRP system known as CHESS, supplied by McDonnell Douglas Information Systems, located at Long Beach, California, attempts to optimize the manufacturing process by intertwining various software modules. Typically, one module of an MRP system is the costing module.

From costing studies using a typical number of units produced under typical factory conditions, a "standard cost" is determined for each product. This standard cost comprises two component costs: 1) raw material costs per unit; and 2) overhead allocation cost per unit. The standard cost is input into a costing module database accessible by the MRP system. As products flow through the production process, these standard costs are attributable to specific customer orders to determine whether the total cost of these units to the customer was less than, or greater than, the price charged to the customer.

However, these MRP software packages do not accurately provide real-time detail information regarding the manufacturing process. In particular, these MRP software packages do not provide detailed information regarding specific process steps or obtain data on the actual production experience of each and every work order as it flows through the factory. MRP systems do not obtain cost information in real-time or as products are being manufactured at specific process steps. MRP systems rely upon standard costs in a database which may not accurately reflect the current number of units produced or current factory conditions. In order to obtain accurate cost information in MRP systems, additional cost studies requiring substantial amounts of clerical and administration costs is required. Because adequate information from specific process steps is not obtained, accurate information identifying how the manufacture of a specific product can be improved by improving particular process steps and their interaction is not possible. For example, during a particular process step or cycle, it is not known what amount of time is used in setting up the process or machine, rather than actually running the process. Further, there is not adequate information as to how much and how long inventory has been waiting before undergoing a production run in a particular

process step. Likewise, during the process step itself, there may not be accurate information as to the production run machine speed and whether process innovations or improved machines may enable a more efficiently manufactured final product. Further, there is no adequate information in regard to the inventory of completed process step units awaiting a next process step. There is no adequate information regarding when a process should be completed in order to coincide with a next process step processing capability.

Similarly, adequate information regarding the efficiency or yield of a particular process step is not available. For example, adequate information regarding the amount of scrap or unusable completed process step units which should be allocated to a particular process step is not taken into account. Scrap units created in one process step may not be identified until a few process steps later. Thus, certain process steps may appear to be efficient while their scrap units are not accurately being identified.

Further, typical costing methods called standard costing or "activity-based costing" only determine the amount of time a typical product workorder spends at each manufacturing step and multiplies this time by a time charge for equipment and labor associated with each manufacturing step. The total cost to manufacture the product is then determined by adding together the costs of each manufacturing step. However, these methods do not determine which process step in the series of production steps is the bottleneck for a specific product type and work order quantity. Also, value creation information in a process step must be identified. A process step should be able to compare with previous production runs how efficient units are processed with respect to yield, flow efficiency and labor efficiency.

Therefore, it is desirable to provide a method and apparatus which provides information concerning cost, efficiency, bottlenecks,

scrap and value creation in particular process steps in manufacturing a product. Further, it is desirable to obtain not only cost, efficiency, bottleneck, scrap and value creation regarding a specific process step in manufacturing a product, but to obtain this information in all products in a manufacturing facility with a wide range of customer order quantities. This information should be obtained continuously in real-time using actual production information without requiring a priori costing studies.

## 10 SUMMARY OF THE INVENTION

Other aspects and advantages of the present invention can be seen upon review of the figures, the detailed description, and the claims which follow.

According to the present invention, a method is provided which allows for identifying factory bottlenecks and obtaining cost information based on the factory bottleneck in a manufacturing facility using time and quantity data from a work cell. The time and quantity data is stored in memory.

A factory bottleneck is determined by either 1) thruput \$ value of products or 2) physical product flow rate. A thruput \$ value factory bottleneck is determined by calculating processing times of products in process steps responsive to the time and quantity data. A total processing time for a process step is then obtained by summing the processing times associated with each product. A total thruput \$ value for products in respective process steps is then calculated. A thruput rate for each process step is calculated based upon the total processing times and total thruput \$ values. The process step with the minimum thruput rate then identifies the factory thruput \$ bottleneck.

Similarly, a factory bottleneck based on physical unit flow of products may be obtained by taking the unit output value (completed

products) and dividing the unit output value by the net cycle times required to produce the output for each process step. In this case, the process step with the minimum unit flow rate identifies the factory bottleneck.

- 5           According to another aspect of the invention, processing time is calculated by the equation:

$$\begin{aligned} WPTw_{j|t} &= (BTDw_{j|t,c,p_z} - ATDw_{j|t,c,p_z}) \\ &+ ((CTDw_{j|t,c,p_z} - BTDw_{j|t,c,p_z}) * WWYp_z). \end{aligned}$$

- 10           According to another aspect of the invention, processing time is calculated by the equation:

$$WPTw_{j|t} = (BTDw_{j|t,c,p_z} - ATDw_{j|t,c,p_z}) + ((CTDw_{j|t,c,p_z} - BTDw_{j|t,c,p_z}).$$

- 15           According to another aspect of the invention, total processing time at a processing step is calculated by the equation:

$$PTp_z = \Sigma WPTp_z.$$

- According to another aspect of the invention, total thruput \$ value is calculated by the equation:

$$T\$p_z = \Sigma (ASPs_x - RMCs_x) * NAQs_xp_z.$$

- 20           According to another aspect of the invention, thruput rate is calculated by the equation:

$$T\$Rp_z = T\$p_z/PTp_z.$$

- According to another aspect of the invention, product flow rate is calculated by the equation:

$$FR = \Sigma NAQs_xp_z / \Sigma NCTs_xp_z.$$

- 25           In another aspect of the present invention, bottleneck cost information for a product in a manufacturing facility is obtained. Time and quantity information for a work cell is stored in a memory location. Total product yield is calculated. Raw material cost is calculated in response to total yield. Bottleneck time charge and  
30           bottleneck processing time are obtained. Stocknumber bottleneck time cost is calculated in response to bottleneck time charge and



bottleneck processing time. Total stocknumber bottleneck cost is then calculated in response to stocknumber bottleneck time cost and the raw materials cost.

According to another aspect of the invention, total product  
5 yield is calculated by the equation:

$$NYS_x = Y_{s,p_1} * Y_{s,p_2} * Y_{s,p_3} * Y_{s,p_4} * Y_{s,p_5}.$$

According to another aspect of the invention, raw material cost is calculated by the equation:

$$RMCs_x = RMs_x / NYS_x.$$

10 According to another aspect of the invention, bottleneck time charge is calculated by the equation:

$$BTC = \text{Operating Expenses/Time}$$

According to another aspect of the invention, bottleneck processing time is calculated by the equation:

15 
$$SWBTs_x = WPTw_{j,t,c,p_{bottleneck}S_x} / NAQw_{j,t,c,p_{bottleneck}S_x}.$$

According to another aspect of the invention, stocknumber bottleneck time is calculated by the equation:

$$SBTs_x = SWBTs_x \text{ as function of } NAQs_x.$$

20 According to another aspect of the invention, stocknumber bottleneck time cost is calculated by the equation:

$$BCs_x = SBTs_x * BTC.$$

According to another aspect of the invention, total stocknumber bottleneck cost is calculated by the equation:

$$TBCs_x = BCs_x + RMCs_x.$$

25 According to another aspect of the invention, an article of manufacture including a computer readable medium determines a bottleneck for a product in a manufacturing facility. The article of manufacture includes computer readable program code means for causing a computer to calculate processing time responsive to time  
30 and quantity data. Computer readable program means also causes a compute to calculate a total thruput value and thruput rate.

Computer readable program means then causes a computer to select a minimum throughput rate corresponding to the bottleneck.

5 The novel method automatically collects the time and quantity data in the current production cycle of all units in the manufacturing facility. The actual cost of each work order and each product unit is calculated in real-time. The method eliminates the requirement for costing studies and the setting of standard costs. Further, the invention eliminates a substantial amount of clerical and administrative costs, while generating real-time accurate and  
10 continuous cost information.

In another aspect of the invention, an apparatus improves a manufacturing facility which includes a work cell for completing a process step. Means for obtaining unit quantity and time data from the work cell is coupled to means for calculating cycle time cost  
15 data. Means for outputting the work cell cycle time cost data is then coupled to the means for calculating. The unit quantity and time data includes unit acceptance quantity, unit acceptance and set-up time, begin run time, unit complete quantity and unit complete time.

In another aspect of the invention, the means for obtaining  
20 includes a bar code scanner coupled to a computer. The means for calculating includes a computer coupled to a network. The means for outputting includes a printer, projection screen or display screen.

In another aspect of the invention, a system improves factory profitability. The factory includes a plurality of production lines and  
25 each production line includes a plurality of work cells. Means for obtaining unit information from a work cell in a production line is coupled to local processing means for storing unit information. Central processing means for calculating cycle time data is coupled to the local processing means. Means for outputting the cycle time  
30 data is then coupled to the central processing means. The work cell

cycle time data includes, among other information, gross cycle time, net cycle time, throughput, yield and bottleneck information.

In another aspect of the invention, the means for obtaining includes a keyboard coupled to a computer. The local processing means includes a computer coupled via network to a central processing unit, including a server coupled to a computer. The central processing means includes a work cell activity module, a work cell value creation module, a manager report module, a bottleneck costing module and a scrap chargeback module.

#### BRIEF DESCRIPTION OF THE DRAWINGS

This invention will be described with respect to the particular embodiments thereof, and reference will be made to the drawings, in which:

Fig. 1 illustrates a manufacturing facility having a plurality of production lines and a plurality of process steps according to the present invention;

Fig. 2 illustrates a portion of the manufacturing facility shown in Fig. 1 which includes work cells according to the present invention;

Fig. 3 illustrates outputting unit quantity information from a work cell, including good units and scrap units after completing a process step according to the present invention;

Fig. 4 illustrates outputting timing information from a work cell, including accept, begin and complete timing data, of a typical process step in a work cell according to the present invention;

Fig. 5 illustrates work cell gross cycle time and net cycle time according to the present invention;

Fig. 6 illustrates work cell produced scrap according to the present invention;

Fig. 7 illustrates the cycle time logic flow according to the present invention;

Fig. 8 illustrates the interface between the cycle time system and a manufacturing resource planning ("MRP") module according to the present invention;

Fig. 9 illustrates a work cell activity module logic according to the present invention;

Fig. 10 illustrates a work cell yield report output from the work cell activity module logic according to the present invention;

Fig. 11 illustrates a work cell throughput report output from the work cell activity module logic according to the present invention;

Fig. 12 illustrates a manager report module logic according to the present invention;

Fig. 13 illustrates a daily real production summary output from the manager report module logic according to the present invention;

Fig. 14 illustrates a workorder summary report output from the work cell activity module logic according to the present invention;

Fig. 15 illustrates a bottleneck determination module logic according to the present invention;

Fig. 15a illustrates a bottleneck costing module logic according to the present invention;

Fig. 16 illustrates a stocknumber bottleneck report output from the bottleneck costing module logic according to the present invention;

Fig. 17 illustrates a work cell value creation module logic according to the present invention;

Fig. 18 illustrates a value creation report output from the value creation logic according to the present invention; and

Fig. 19 illustrates a scrap chargeback module logic according to the present invention.

### DETAILED DESCRIPTION OF THE INVENTION

Fig. 1 illustrates a manufacturing facility 15 according to the present invention. In an embodiment, manufacturing facility 15 includes production lines 1-4. Production lines 1-4 manufacture products A-D. The beginning of a production line is identified by reference number 16, while the end of the production line is identified by reference number 17. In each production line, there are a number of processing steps A-D. In an alternate embodiment, there may be far greater or lesser production lines and process steps. Also, various production lines could be located at different manufacturing facility locations.

In an embodiment of the present invention, a lead frame manufacturing facility produces multiple types of lead frames for various semiconductor devices. Product A is a lead frame having only 8 leads, while product B is a lead frame having 208 leads. In the lead frame manufacturing facility embodiment, step A may include a dry etching process step, wet etching process step, or a stamping process step. Process step B could include a plating step, while steps C and D could include cut/tape and sort/pack process steps, respectively.

In alternate embodiments, product A and product B could be the same product having the same stocknumber. Moreover, a number of units which have completed process step A in production line 1 could undergo process step B in production line 1 or process step B in production line 2. While the present invention has been described in terms of a production line, the present invention also may be implemented in a job shop environment where units are being processed or transferred from one job shop location or work cell to another job shop location or work cell.

Manufacturing facility 15 is also partitioned into work cells. For example, work cells 12, 13 and 14 are indicated in production

line 1 and production line 2. A work cell may also include a plurality of teams and may have multiple shifts or periods of time during the day when a given group in a work cell completes or is responsible for a particular process step. A work cell team includes a number of workers responsible for a particular process step. In the present embodiment, 7 workers would be assigned to a particular work cell team. More or less workers could also be assigned to a particular work cell team. Time and quantity information associated with each work cell is obtained and transferred on network 11 to central processing 10. While Fig. 1 only illustrates 3 work cells, it should be understood that, preferably, each process step in a production line would have an associated work cell.

Each production line and/or process step may have an associated product bottleneck. For example, production line 2 in work cell 14 illustrates a bottleneck in the manufacture of product B. A product bottleneck is defined as the process step in a given production line which limits the capability, for various reasons, of the ultimate manufacture of a product. A product bottleneck may be defined based on quantity of products or value of products, such as thruput \$, produced. The bottleneck step is the step which yields the fewest quantity or value per unit of time, such as minute of process time. Similarly, there may be a factory bottleneck which is defined as the particular process step which limits the number of products which may be produced by the entire factory. Like the bottleneck on a freeway, or the rate limiting step in a chemical reaction, the manufacturing bottleneck step determines the rate at which a product type, or all products together in the case of a factory bottleneck, may flow through the entire factory. Bottlenecks will be discussed in particular detail below.

Fig. 2 illustrates a portion of the manufacturing facility 15 as shown in Fig. 1. In particular, Fig. 2 illustrates a cycle time system

26 according to the present invention. Work cells 12 and 13, for example, communicate with central processing 10 by bus 11. In the preferred embodiment, central processing 10 includes a Hewlett Packard 9000 server supplied by Hewlett Packard ("HP"), located at  
5 Santa Clara, California, and a personal computer, supplied by International Business Machines, Inc. ("IBM"), located at Armonk, New York. In an embodiment, bus 11 is a local area network.

In an embodiment, work cell 13 and work cell 12 include local processing devices 20 and 23, respectively, which are coupled to  
10 bus 11. In an embodiment, local processing devices 20 and 23 are personal computers supplied by IBM. Local processing devices 20 or 23 have associated keyboards and displays. The keyboard may be used to input work cell time and quantity data. Local processing devices 20 and 23 are also coupled to bar code scanners 21 and 24  
15 in order to input work cell time and quantity data. The bar code scanners may be connected directly by wire to the local processing device or connected by wireless communication such as radio frequency signals. Bar code scanners may obtain work cell time and quantity information from bar codes on a shop packet.

20 In an embodiment, the bar code scanners are supplied by Intermec, Inc., located at Everett, Washington. Work cell time and quantity data is transferred to central processing unit 10 via bus 11 by using bar code scanners 21 and 24 and/or a keyboard coupled to local processing devices 20 and 23.

25 Bottleneck costing data, along with other cycle time data, calculated from work cell time and quantity data, is output on bus 11 to local processing unit 20, 23 and/or displays 22 and 25. In addition, the cycle time data may be printed. While each work cell may have a local processing apparatus, bar code scanner and  
30 display, in alternate embodiments, work cells may share local

processing devices, bar code scanners and displays coupled to bus 11.

In an embodiment, the present invention calculates the cost of manufacturing a product (apart from raw material cost) by using a Bottleneck Time Charge ("BTC"). The Bottleneck Time Charge reflects the actual cost of manufacturing by absorbing the expenses of the manufacturing plant over the production time in the plant's bottleneck, which determines the effective capacity of the plant.

Bottleneck Time Charge is defined as:

10

$$\text{BTC} = \text{Operating Expenses/Bottleneck Processing Time}$$

(Equ. 1)

In the present embodiment, Operating Expenses are the total expenses of the plant, including payroll and depreciation, but excluding raw materials. Bottleneck Processing Time is determined for the factory's bottleneck by adding the processing times, as described below in Equations 13 or 14, in the factory's bottleneck process step for all workorder/lots processed. Thus, in order to determine a bottleneck time charge ("BTC"), the factory's bottleneck process step must be determined.

When this Bottleneck Time Charge ("BTC") is multiplied by a particular stocknumber workorder/lot bottleneck time or the time required for a particular stocknumber to complete the process step identified as the bottleneck, described below in Equations 22, 23 and 24, the stocknumber bottleneck cost ("BCS<sub>x</sub>") per unit for that product can be determined. By knowing the bottleneck cost per unit of a product, instead of the typical standard cost, a more precise and accurate cost of manufacturing a product is obtained.

In typical MRP systems, the cost associated with a finished product would be determined by adding the various process steps



raw materials costs per unit, and possibly labor costs, to obtain a final cost of a finished product. This method of obtaining cost information does not take into account the time associated with each process step or factory cash contribution per unit. MRP systems do not obtain quantity and time information associated with each work cell in order to determine more accurate cost and efficiency information. For example, MRP systems would not be able to determine how much time is actually taken in setting up a process step machine or preparing units to be processed and how much time is actually associated with the actual processing. Moreover, these MRP systems do not accurately account for the amount of scrap units associated with each process step or identify which work cell is responsible for creating the scrap units. For example, process step A may generate scrap units which are not detected until process step C. Thus, process step A should be charged for the scrap units.

Figs. 3 and 4 illustrate how time and quantity data is obtained from each work cell. A worker in a work cell begins the set-up for processing a workorder/lot by inputting the accept quantity ("AQ") number into a local processing device. The local processing device then time stamps the AQ quantity at accept and set-up 50 time ("ATD") in Fig. 4. Similarly, when the production run of a process step is initiated in a work cell, a worker must input into a local processing device the begin run time 40 ("BTD") and the complete run time 41 ("CTD") when the production run is initiated and completed, respectively. Immediately prior to the completion of a process step, a worker will input the quantity of good units 42 ("CQ"). Local processing devices may automatically time date or identify BTD time and CTD time when a worker inputs quantity of units processed by either a bar code scanner or keyboard. As the worker inputs the ATD time, BTD time, CTD time, AQ quantity and CQ quantity data, either directly or indirectly by local processing

device time stamps, worker's badge number, shift number and manufacturing location are also input.

The next work cell, for example, work cell 13, will then likewise have a worker input the AQ quantity and ATD time, which is also the next accept ("NAQ") quantity and next accept time ("NATD") 50(a) for work cell 12, in a local process device in work cell 13. For example, when a worker in work cell 13 inputs an AQ quantity and ATD time, central processing 10 automatically assigns the AQ quantity and ATD time in work cell 13 as the NAQ quantity and NATD time for work cell 12.

Because each work cell is responsible for inputting unit quantity and time information into a local processing device, as discussed above, central processing 10 is able to calculate cycle time information in each work cell. For example, gross cycle time 60, shown in Fig. 5, for a particular work cell and in particular workorder and lot, can be obtained. This information indicates how long a work cell was responsible for a workorder/lot. This includes set-up time, production run time and queuing time (wait time) for the next process step, if necessary. Equations 2 through 10 refer to cycle time information per lot of a given workorder. Gross cycle time 60 is defined as:

$$\text{WWGCT} = \text{NATD}_{w_j, l, c_y, p_z} - \text{ATD}_{w_j, l, c_y, p_z} \quad (\text{Equ. 2})$$

where:

WWGCT is Work cell/Workorder/Lot Gross Cycle Time;

NATD is Next Accept Time/Date;

ATD is Accept Time Date;

$w_j$  is Workorder/Job Number;

$c_y$  is Team (for example,  $y = 1$  to 5);

$p_z$  is Process Step (for example,  $z = A$  to D); and

$l_i$  is Lot or portion of a workorder

With work cell gross cycle time calculated, workorder gross cycle time rate is calculated by:

5

$$\text{WWGCTR} = \text{WWGCT}_{w_i, l_i, c_y, p_z} / \text{NAQ}_{w_i, l_i, c_y, p_z} \quad (\text{Equ. 3})$$

where:

WWGCTR is Work cell/Workorder/Lot Gross Cycle Time Rate;

10 and

NAQ is Next Accept Quantity.

Likewise, net cycle time 61 can be obtained. Net cycle time indicates how long a particular workorder, or a lot in a workorder, took to complete a process step, for example, the time period from accept and set-up 50 to completion run 41. Net cycle time is defined as :

15

$$\text{WWNCT} = \text{CTD}_{w_i, l_i, c_y, p_z} - \text{ATD}_{w_i, l_i, c_y, p_z} \quad (\text{Equ. 4})$$

20

where:

WWNCT is Work cell/Workorder/Lot Net Cycle Time;

CTD is Complete Time/Date;

ATD is Accept Time/Date;

25

$w_j$  is Workorder/Job Number;

$l_i$  is Lot or portion of a workorder

$c_y$  is Team (for example,  $y = 1$  to 5); and

$p_z$  is Process Step (for example,  $z = A$  to E).

30

As with gross cycle time rate per work cell, net cycle time rate per work cell is defined as:

$$WWNCTR = WWNCTw_{j,l,c,p_z} / NAQw_{j,l,c,p_z} \quad (\text{Equ. 5})$$

where:

WWNCTR is Work cell/Workorder/Lot Net Cycle Time Rate;

5 and

NAQ is Next Accept Quantity.

Central processing 10 can also obtain cycle time information for a workorder or a lot in a workorder completing multiple process steps in a production line. This information measures the total elapsed time from beginning of set-up for the first process step to acceptance of the workorder/lot by finished goods inventory or by the end-use customer.

$$15 \quad WGCT = NATDw_{j,l,c,p_5} - ATDw_{j,l,c,p_1} \quad (\text{Equ. 6})$$

where:

WGCT is Workorder/Lot Gross Cycle Time; and

the product required 5 process steps (A through E).

20

Likewise, net cycle time for a workorder or a lot in a workorder completing multiple process steps in a production line is defined as the sum of net cycle times for all work cells processing the workorder/lot:

25

$$WNCT = \sum CTDw_{j,l,c,p_z} - ATDw_{j,l,c,p_z} \text{ (for example, } z = 1 \text{ to } 5)$$

(Equ. 7)

where:

30

WNCT is Workorder/Lot Net Cycle Time; and

the product required 5 process steps (A through E).

Gross flow rate and net flow rate for a lot in a workorder are defined below.

$$WGFR = NAQw_{j,t}/GCTw_{j,t} \quad (\text{Equ. 8})$$

5  $WNFR = NAQw_{j,t}/NCTw_{j,t} \quad (\text{Equ. 9})$

where:

WGFR is Gross Flow Rate; and

WNFR is Net Flow Rate.

10

Gross flow rate and net flow rate for a work cell may be similarly calculated.

Finally, lot per workorder yield and flow efficiency are defined as:

15

$$WY = NAQw_{j,t}/AQw_{j,t} \quad (\text{Equ. 10})$$

$$FE = WNCT/WGCT \quad (\text{Equ. 11})$$

where:

20

WY is Yield; and

FE is Flow Efficiency.

Work cell yield and flow efficiency may also be calculated similarly.

25

By calculating the cycle time information above for each work cell and for all work cells in a production line which process a completed product, a large amount of cycle time information is obtained to identify opportunities for improving the manufacturing process. For example: 1) work in progress (WIP) may be cut; 2) set-up time for process machines can be reduced; 3) process or machine speed may be increased, if possible; 4) process innovations in a

30

particular work cell may be more effectively evaluated; 5) quantities output from particular work cells may be timed to customer requests or next work cell requests and delivery speed to the next work cell can be increased.

5           Likewise, Fig. 6 illustrates how the present invention identifies scrap from a work cell. Identifying total scrap 70 in Fig. 6, which includes self-reported scrap 71 and customer-reported scrap 72, also creates opportunities for improvement in the manufacturing process. If individual work cells will be charged for their scrap units, workers  
10           will be more inclined to: 1) inspect incoming goods; 2) increase machine accuracy; 3) look to process innovations which reduce scrap; and 4) respond to customer requests in order to reduce customer-reported scrap 72.

          Fig. 7 illustrates logic flow 80 of the cycle time system 26  
15           according to the present invention. Quantity and time information are input at respective work cells in logic block 81. As described above, quantity and time information may be input by either a bar code scanner, keyboard, combination thereof, or other input device means. Cycle time system 26 then obtains work cell data from each  
20           work cell in the manufacturing facility 15 in logic block 82. As described above, one embodiment obtains manufacturing work cell data in cycle time system 26 by using a MRP CHES software package and an HP 9000 server coupled to a local area network. Relevant work cell data is then extracted from a database in logic  
25           block 83. In an embodiment, relevant work cell data is extracted using a CHES data extract file of fixed width format. Finally, various cycle time application modules 84 then may be used in order to calculate the selected data. Cycle time application modules 84 include: 1) work cell activity module 85; 2) work cell value creation  
30           module 86; 3) manager report module 87; 4) bottleneck costing module 88; and 5) workorder scrap chargeback module 89. In an

embodiment, the above modules are software application routines using Excel 5.0, supplied by Microsoft, located at Redmond, Washington, on a personal computer in central processing 10. The software application routines may also be stored on a computer readable medium, such as a magnetic disk. In alternate  
5       embodiments, cycle time applications could be designed in hardware using various hardware logic.

Fig. 8 illustrates the interface between cycle time system logic 80 and an MRP module 90. In an embodiment, MRP module 90 is  
10       a Chess system which includes a workorder module, an inventory module, costing module and engineering module. The cycle time logic 80 obtains work cell data from a common database 91. In a preferred embodiment, the database is an Oracle database supplied by Oracle, located at Long Beach, California.

Fig. 9 illustrates the logic flow of the work cell activity module 85 illustrated in Fig. 7. Work cell activity module logic 85 identifies workorders completed by selected work cells during a selected time period. Logic block 100 selects a work cell and time period. Work cell data is then collected for the selected work cell and selected  
20       time period in logic block 101. Cycle time variables by stocknumber are calculated in logic block 101. Cycle time variables, which are calculated in logic block 102, include: 1) gross cycle time; 2) net cycle time; 3) net flow rate; 4) gross cycle time rate; 5) net cycle time rate; and 6) yield. Cycle time variables are then output to a report format in logic block 102. Finally, the report formats are  
25       either printed or displayed on a screen in logic block 104.

Figs. 10 and 11 are example report formats. The report formats may be output at: 1) screen or printers at central processing 10; 2) local processing printers or screens 20 and 23 shown in Fig.  
30       2; or 3) projected on large screens 22 or 25 in Fig. 2. Thus, work cells have immediate information as to cycle time variables in order

to identify bottlenecks and improve efficiency. Likewise, managers at central processing 10 also have cycle time information.

Fig. 10 illustrates a report format output from work cell activity module 85 in Fig. 9. Fig. 10 illustrates a work cell yield report for a work cell completing a cut/tape process step. The team and shift is yellow and three, respectively. The time period selected is from March 19, 1995 to March 25, 1995. As can be seen, a list of stocknumbers associated with a given product is listed in a first column. Accepted and completed quantities for each stocknumber are listed in columns 3 and 4. Individual throughput rates and scrap rates associated with each product are also calculated and listed in columns 5 and 6. Finally, yields are listed in the final column.

For example, on the first line, 13.38K of stocknumber 50802 was accepted by the yellow team cut/tape work cell from March 19, 1995 to March 25, 1995. The cut/tape work cell then completed 13.25K units of stocknumber 50802 during the selected time period. The product had a throughput quantity of 13.25K and a scrap quantity of 0.13K. This resulted in 99% yield.

Similarly, Fig. 11 illustrates a work cell throughput report for the yellow team cut/tape work cell during shift 3 at the time period from March 19, 1995 through March 25, 1995. As in Fig. 10, individual stocknumbers are listed on the left-hand column with throughput quantity and yields for individual stocknumbers listed in columns 3 and 4. Average gross cycle time and average net cycle time per lot are also output in a days: hours: and minutes: format. Finally, net flow rate is likewise listed in the final column.

Fig. 12 illustrates manager report module logic 87 identified in Fig. 7. Logic block 140 selects the time period and manufacturing facility location to analyze. Logic block 141 then collects the workorders completed during the selected time period. Logic block 142 collects work cell data relevant to the completed workorders.



Logic block 143 then calculates cycle time variables by workorder. The calculated cycle time variables in logic block 143 then may be summarized by workorders for suitable time increments in logic block 144 or separated by relevant product segments in logic block 146.

5 The output from logic block 146 is input to logic block 147 which summarizes cycle time variables by product segment for a suitable time increment. Both outputs of logic blocks 147 and 144 are input to cycle time report formats in logic block 148 and logic block 145, respectively.

10 Fig. 13 illustrates a report format output from logic block 145 in Fig. 12. Fig. 13 illustrates a daily reel production summary for the selected period from March 26, 1995 through April 1, 1995. Among other cycle time variables, gross cycle time and net cycle time is displayed. Likewise, gross cycle time and net cycle time per reel are  
15 also summarized. Various cycle time variables are identified on a per-day basis from March 26, 1995 through April 1, 1995. For example, on March 27, 1995, 10 reels were finished, producing 74K units. The gross cycle time and net cycle time was 46.62 hrs./K and 16.92 hrs./K, respectively. The yield was approximately 64%, with  
20 a flow efficiency of 36%. Net raw materials cost was \$3,388 and scrap cost was \$1,782, with a total cost of \$5,170.

Fig. 14 also illustrates a cycle time workorder summary report output from work cell activity module logic 85. The workorder summary report identifies workorder 6211, and specifically lot 1  
25 identified under the third ("Line") column. The workorder identifies stocknumber A58447 going through the dry etching, wet etching, plating, taping, cutting and sort/pack process steps in respective work cells. Employee names identifying accepting the various unit quantities into each work cell are also identified along with date and  
30 time information.

Fig. 15 illustrates a bottleneck costing module logic 88 identified in Fig. 7. There are two steps to bottleneck costing module logic 88: 1) Bottleneck Determination, and 2) Bottleneck Costing.

5 Fig. 15 illustrates the logic of the Bottleneck Determination Module. A time period is selected in logic block 160. The Workorder/Lot Processing Time for each workorder/lot in each process step is calculated and totalled to provide the Total Processing Time in each process step in logic block 161, as seen  
10 below in Equ. 12. Either Equ. 13 or Equ. 14 can be used to determine a specific Workorder/Lot Process Time at a particular process step.

In the preferred embodiment the Workorder/Lot Processing Time is calculated in Equ. 14, where the run time (Begin to  
15 Complete) is multiplied by the workcell/workorder/lot yield to provide a definition of processing time which excludes processing time on a product that was ultimately scrapped. Another definition of Workorder/Lot Processing Time (Equ. 15) could also be used. This definition is equivalent to the Workcell/Workorder/Lot Net Cycle Time  
20 in Equ. 4, above.

Total Processing Time at Process Step:

$$PTp_z = \sum WPTp_z \quad (\text{Equ. 12})$$

25

Workorder/Lot Processing Time:

$$WPTw_{j,l} = (BTDw_{j,l,c,p_z} - ATDw_{j,l,c,p_z}) + ((CTDw_{j,l,c,p_z} - BTDw_{j,l,c,p_z}) * WWYp_z) \quad (\text{Equ. 13})$$

30

$$WPTw_{j,l} = (BTDw_{j,l,c,p_z} - ATDw_{j,l,c,p_z}) + ((CTDw_{j,l,c,p_z} - BTDw_{j,l,c,p_z}) \quad (\text{Equ. 14})$$

(Equ. 14 is equivalent to:  $WWNCT = CTDw_{j,t}c_v p_z - ATDw_{j,t}c_v p_z$ )

5

The Total thruput \$ value produced for each stocknumber in each process step is calculated in logic block 162, as seen below in Equ. 15. The Total thruput \$ value at a particular process step is equal to the sum of stocknumber thruput \$ values for each stocknumber, multiplied by the number of completed goods or NAQ number.

10

Total Thruput \$ Value at Process Step:

$$T\$p_z = \sum (ASP_{s_x} - RMC_{s_x}) * NAQ_{s_x} p_z \quad (\text{Equ. 15})$$

15

Stocknumber Thruput \$ value is equal to the average selling price of a stocknumber  $s_x$ , minus raw material costs of the stocknumber, as described in Equ. 16.

20

Stocknumber Thruput \$ Value:

$$T\$s_x = ASP_{s_x} - RMC_{s_x} \quad (\text{Equ. 16})$$

25

$ASP_{s_x}$  is average selling price of stocknumber  $s_x$ .

$RMC_{s_x}$  is raw material cost of stocknumber  $s_x$  defined below in Equ. 24.

30

The average Thruput \$ Rate per period of time for each process step is then obtained in logic block 163, as seen below in Equ. 17. In the preferred embodiment, the period of time is a

minute. The process step with the lowest Thruput \$ Rate ("BT\$R"), or the factory's bottleneck process step, is determined in logic block 164, as seen below in Equ. 18.

5                    Process Step Thruput \$ Rate:

$$T\$Rp_z = T\$p_z / PTp_z \quad (\text{Equ. 17})$$

Bottleneck Thruput \$ Rate:

10

BT\$R = Minimum T\$Rp<sub>z</sub> (with 5 process steps: Z = 1 to 5)

(Equ. 18)

15                    In addition to determining a factory bottleneck based on thruput \$ value described above, a factory bottleneck may be determined by the physical product flow rate, as shown in Fig. 15. First, the processing time for all workorders in each process step is calculated (logic block 161). Next, the output quantities for those

20                    workorders at each process step is determined (logic block 165). When the volume quantities for all stocknumbers and workorders processed is divided by the processing time for those same workorders, a product flow rate is determined for that process step (logic block 166). The product flow rates for each process step are

25                    compared in logic block 167. The lowest flow rate identifies the factory bottleneck based on physical product flow rates instead of on thruput \$. This information can be used to identify product capacity constraints and product capacity utilization rates to assist operations management in improving factory thruput volume. When this data

30                    is restricted to a single machine or production line within a process step, it can be used to determine their capacity and utilization.

Product Flow Rate for a stocknumber at a process step:

$$FR = \Sigma NAQ_{s_x p_z} / \Sigma NCT_{s_x p_z} \quad \text{Equ. 18a}$$

5 where:

NAQ is the Next Accept Quantity; and

NCT is Net Cycle Time ( $CTDs_{x p_z} - ATDs_{x p_z}$ )

Figure 15a illustrates the logic of the second step in bottleneck costing module logic 88. A time period and stocknumber is selected in logic block 170. Relevant data for the stocknumber in the time period at the determined factory bottleneck process step is collected in logic block 171. The Net Yield for a stocknumber is calculated in logic block 172, as seen in Equ. 19. The Net Yield is the total yield for all lots, workorders and process steps for a particular stocknumber.

Stocknumber Net Yield (with 5 process steps:  $z = 1$  to 5)

$$NYS_x = Y_{s_x p_1} * Y_{s_x p_2} * Y_{s_x p_3} * Y_{s_x p_4} * Y_{s_x p_5} \quad \text{Equ. 19}$$

20

Next, the stocknumber workorder/lot bottleneck time per unit of output for each workorder/lot ("SWBTs<sub>x</sub>") at the factory bottleneck process step is calculated in logic block 173, as seen in Equ. 20. The Workorder/Lot Process Time ("WPT") used in Equation 20 can be that defined by either Equation 13 or 14 when applied to the bottleneck process step.

Stocknumber Workorder/Lot Bottleneck Time

$$30 \quad SWBTs_x = WPT_{j_t c_y p_{\text{bottleneck } s_x}} / NAQ_{j_t c_y p_{\text{bottleneck } s_x}} \quad \text{(Eqs. 20)}$$

Next, the relationship between the stocknumber workorder/lot bottleneck time ("SWBTs<sub>x</sub>") and the workorder/lot unit output is determined in logic block 174 in order to obtain stocknumber bottleneck time, as illustrated by Equ. 21.

5

Stocknumber Bottleneck Time:

$$SBTs_x = SWBTs_x \text{ as function of } NAQs_x \quad (\text{Equ. 21})$$

(e.g.,: SBT is average of all SWBT, weighted average

10 of all SWBT, or linear function  $F(NAQ) = SWBT$ )

The relationship between SWBTs<sub>x</sub> and SBTs<sub>x</sub> can be established in several different ways: 1) A simple average of the factory bottleneck times and units per reel for all workorders/lots of that stocknumber in the selected time period could be used. 2) A weighted average bottleneck time could be calculated based on the total time and total units for all workorders/lots of that stocknumber. 3) A linear regression technique could be used to calculate the relationship between bottleneck time and the units per reel of each workorder/lot of the stocknumber. The method used is dependent on the particular circumstances of the factory, the product and the manufacturing process.

With each of the three methods described above to determine the relationship between bottleneck time and units per reel, either of two methods for calculating the workorder/lot process times can be used. (See Equation 21) As described in the previous section on bottleneck determination, the processing time calculation can be made using either the full run time for each workorder/lot or only the productive portion of the run time (excluding the time used to process scrapped material) (Equations 13 or 14).

30

The preferred method for determining the relationship between  $SWBTs_x$  and  $NAQs_x$  uses the linear regression technique and the productive portion of run time definition for  $WPTw_{j,t}$  (Equ. 13).

In the linear regression technique, the number of minutes in the bottleneck process per unit of output is predicted. The relationship describes a linear function of the form  $y = mx + b$ , where  $y$  is the estimated bottleneck time,  $m$  is the slope of the estimated line,  $x$  is the units of output and  $b$  is the  $y$  intercept. The regression analysis establishes values for  $m$  and  $b$ . An appropriate value for the units per reel ( $x$ ) is then chosen. And then using the linear formula the associated bottleneck time ( $y$ ) for the stocknumber is computed. The choice of  $x$ , or units per reel, to use can be one of several types. The average or mean of all  $x$ 's in the data set, the median, mode or a trimmed mean could all be used depending on the circumstances of the product and the process. In the preferred method, a trimmed mean, which excludes an equal portion of the highest and lowest data points, is used. By using this method, data outliers are eliminated. A relationship other than linear, for example, logarithmic or exponential, could also be used. Based on the relationship, the Stocknumber Bottleneck Cost, " $BCs_x$ ", as shown in Equ. 22, is calculated in logic block 175.

#### Stocknumber Bottleneck Cost

$$BCs_x = SBTs_x * BTC \quad (\text{Equ. 22})$$

Accordingly, the Total Stocknumber Bottleneck Cost (" $TBCs_x$ ") is defined as the sum of the stocknumber bottleneck time cost (" $BCs_x$ ") and the stocknumber/lot raw material cost, as seen in Equ. 23 below.

Total Stocknumber Bottleneck Cost:

$$TBCs_x = BCs_x + RMCs_x \quad (\text{Equ. 23})$$

The stocknumber/lot raw material cost ("RMCs<sub>x</sub>") is calculated using the unit raw material cost for the particular stocknumber ("RMs<sub>x</sub>") and dividing by the average net yield of that stocknumber ("NYs<sub>x</sub>") as in Equations 19 and 24.

Raw Material Cost:

$$RMCs_x = RMs_x / NYs_x \quad (\text{Equ. 24})$$

Fig. 16 illustrates a report format from logic block 175 containing bottleneck cost information. A one-month time period is selected. The report is divided into a graphical representation and chart form. In this example, a sort/pack process step has been determined to be the factory bottleneck. The graphical representation shows bottleneck processing minutes per thousand (K) of units in the sort/pack process step, versus thruput in thousands per reel. Thirty-six reels were processed in this time period. Averaging the bottleneck minutes per thousand results in a total time cost shown as 105.82 minutes/K. A bottleneck time charge ("BTC") is calculated as \$.93 for a break-even factory or a factory which does not generate a profit on net assets ("RONA").

Multiply the BTC (\$.93) by the stocknumber bottleneck time ("SBTs<sub>x</sub>") (105.82 minutes) equals stocknumber bottleneck cost ("BCs<sub>x</sub>") (\$98.89). Adding the raw material cost ("RM") (14.52) equals a total cost of \$113.41.

In contrast, standard costing techniques have determined the cost of producing a thousand units would be \$34.72. Similarly, when these costs are multiplied by the volume (K) of finished goods accepted (667.01), a likewise disparity between standard costing



and bottleneck costing is illustrated. Under standard costing techniques, the factory makes \$5,191 during a month of production; while under bottleneck costing, the factory lost \$47,296.

5 With a 20% RONA factored in, the BTC is \$1.05, which translates to a \$126.15 target price per thousand of units.

The chart also shows marketing value added, as well as factory value added as profit contribution values.

Fig. 17 illustrates a work cell value creation module logic 86 identified in Fig. 7. The logic module determines how much value a  
10 particular work cell is generating. A work cell and time period is selected in logic block 180. Relevant work cell data for the selected time period and work cell is collected in logic block 181. Value created for each workorder is then calculated in logic block 182 and value creation variables are summarized for the selected time period  
15 in logic block 183. Finally, the cycle time variables are output in a report format in logic block 184. A value creation report format is illustrated in Fig. 18.

Work cell value created is determined by:

20 
$$VC = WR * WAY * WFE * WLE \quad (\text{Equ. 25})$$

where:

VC is Value Created;

WR is Work Cell Revenue;

25 WAY is Work Cell Average Yield;

WFE is Work Cell Flow Efficiency; and

WLE is Work Cell Labor Efficiency.

Work Cell Revenue credits the work cell with the sales value of the  
30 good units the work cell produced during the time period selected.

Work cell Revenue is defined as:

$$WR = \sum NAQw_{j,l,c,p_z} * ASPs_x \quad (\text{Equ. 26})$$

Work Cell Average Yield measures the overall yield of the work cell for the period selected. Work Cell Average Yield is defined as:

5

$$WAY = \sum NAQw_{j,l,c,p_z} / \sum AQw_{j,l,c,p_z} \quad (\text{Equ. 27})$$

Work Cell Flow Efficiency credits the work cell for the efficient use of processing time. Work Cell Flow Efficiency is defined as:

10

$$WFE = \sum WWNCTw_{j,l,c,p_z} / \sum WWGCTw_{j,l,c,p_z} \quad (\text{Equ. 28})$$

Work Cell Flow Efficiency can also be an average weighted by stocknumber or workorder lot volume. Work Cell Labor Efficiency credits the work cell for the efficient use labor in the course of processing units. Work Cell Labor Efficiency is defined as:

15

$$WLE = \text{Budgeted Labor Cost}_{c,p_z} / \text{Actual Labor Cost}_{c,p_z} \quad (\text{Equ. 29})$$

20

By applying the three efficiency factors to the total sales value of the product, the value the work cell created can be determined. In using the efficiency factors (WAY, WFE and WLE), the work cell can directly see how to increase value. A work cell can compare its performance with that of other work cells. In addition, a weighting could be applied to the efficiency factors to adjust the relative values of the factors and their impact on value creation, or to provide further incentive to improve a particular efficiency.

25

Fig. 19 illustrates a scrap chargeback module logic 89 identified in Fig. 7. Each work cell and workorder is identified in logic block 190. Work cells allocate scrap by using scrap codes and

30

quantity inputs in logic block 191. Depending upon the scrap code and particular work cell reporting the scrap, yields are adjusted. For example, if process step D detects a plating error in a portion of a lot, a worker in a process step D work cell inputs the quantity of the scrap and a scrap code indicating a plating problem. Central processing 10 will then charge customer reported scrap 72, as illustrated in Fig. 6, to the appropriate plating work cell. However, if process step D detects a stamping error in a portion of a lot, a different scrap code would be entered and a particular stamping process step work cell would be assigned a scrap chargeback by central processing 10. Thus, scrap chargebacks are determined by the reporting work cell and scrap code input used. Scrap chargebacks are summarized by process steps in logic block 192. Each work cell and workorder accept quantities AQ and complete quantities CQ are adjusted for chargebacks for a particular workorder in logic block 193. Work cell and workorders yields are then calculated using AQ and CQ quantities adjusted by chargebacks in logic block 194.

The foregoing description of the preferred embodiments of the present invention has been provided for the purposes of illustration and description. It is not intended to be exhaustive or to limit the invention to the precise forms disclosed. Obviously, many modifications and variations will be apparent to practitioners skilled in the art. The embodiments were chosen and described in order to best explain the principles of the invention and its practical applications, thereby enabling others skilled in the art to understand the invention for various embodiments and with the various modifications as are suited to the particular use contemplated. For example, other embodiments which do not include a network or central processing device are possible. A user could input work cell quantity and time data into a processing apparatus, specifically an

apparatus memory location, which calculates and outputs cycle time data. The output cycle time data could include factory bottleneck determination information, as well as bottleneck cost in a factory. The cycle time data may be output to a display screen, printer, or  
5 transferred by other communication media. It is intended that the scope of the invention be defined by the following claims and their equivalents.

CLAIMS

1) A method for determining a bottleneck for a product in a manufacturing facility, comprising the steps of:

5 storing time and quantity data from a process step in a memory location;

calculating a processing time in response to the time and quantity data;

10 calculating a total thruput value for the product at the process step;

calculating a thruput rate for the process step in response to the thruput value and processing time; and

15 selecting a minimum thruput rate corresponding to the bottleneck for the product.

2) The method of claim 1, wherein the processing time is calculated according to the equation:

$$20 \quad WPTw_{jt} = (BTDw_{jt,c,p_z} - ATDw_{jt,c,p_z}) + ((CTDw_{jt,c,p_z} - BTDw_{jt,c,p_z}) * WWYp_z).$$

3) The method of claim 1, wherein the processing time is calculated according to the equation:

$$25 \quad WPTw_{jt} = (BTDw_{jt,c,p_z} - ATDw_{jt,c,p_z}) + ((CTDw_{jt,c,p_z} - BTDw_{jt,c,p_z}).$$

4) The method of claim 1, wherein the total thruput value is calculated according to the equation:

$$T\$/p_z = \Sigma (ASPs_x - RMCs_x) * NAQs_xp_z.$$

30 5) The method of claim 2 or 3, wherein the processing time is calculated by the equation:

$$PTp_z = \Sigma WPTp_z$$

6) The method of claim 5, wherein the thruput rate is calculated according to the equation:

$$T\$Rp_z = T\$p_z/PTp_z$$

5           7) A method for obtaining bottleneck cost information for a product in a manufacturing facility having a bottleneck process step, comprising the steps:

                  calculating a bottleneck processing time responsive to a completed product of the bottleneck process step;  
10               obtaining a bottleneck time charge; and  
                  obtaining a bottleneck cost of the product responsive to the bottleneck processing time and the bottleneck time charge.

                  8) The method of claim 7, wherein the method further  
15 includes:

                  calculating a total product yield;  
                  calculating a raw material cost responsive to the total product yield; and  
                  obtaining a total product bottleneck cost responsive to  
20 the bottleneck cost and raw material cost.

                  9) The method of claim 8, wherein the total product yield is calculated according to the equation:

$$25 \quad NYs_x = Ys_xp_1 * Ys_xp_2 * Ys_xp_3 * Ys_xp_4 * Ys_xp_5.$$

                  10) The method of claim 9, wherein the raw material cost is calculated according to the equation:

$$RMCs_x = RMs_x/NYs_x.$$

30           11) The method of claim 7, wherein the bottleneck time charge is calculated according to the equation:

BTC = Operating Expenses/Bottleneck Processing Time.

12) The method of claim 11, wherein the bottleneck processing time is calculated according to the equation:

5                     $SBTs_x = SWBTs_x$  as a function of  $NAQs_x$ .

13) The method of claim 12, wherein the bottleneck cost of the product is calculated according to the equation:

10                     $BCs_x = SBTs_x * BTC$ .

14) A method for obtaining a bottleneck cost of a product in a manufacturing facility having a plurality of manufacturing process steps, comprising the steps of:

15                    storing time and quantity data from the plurality of process steps in a memory location;

                     calculating a processing time corresponding to each process step responsive to the time data;

                     calculating a total thruput value for a product at each process step;

20                    calculating a thruput rate for each process step in response to the total thruput value and the processing time of the corresponding plurality of process steps;

                     selecting a minimizing thruput rate corresponding to the factory bottleneck process step;

25                    calculating a bottleneck processing time responsive to completed products at the bottleneck process step;

                     obtaining a bottleneck time charge; and

                     obtaining a bottleneck cost of the product responsive to the bottleneck processing time and bottleneck time charge.

15) The method of claim 14, wherein the processing time is calculated according to the equation:

$$WPTw_{j|t} = (BTDw_{j|t,c,p_z} - ATDw_{j|t,c,p_z}) + ((CTDw_{j|t,c,p_z} - BTDw_{j|t,c,p_z}) * WWYp_z).$$

5

16) The method of claim 14, wherein the processing time is calculated according to the equation:

$$WPTw_{j|t} = (BTDw_{j|t,c,p_z} - ATDw_{j|t,c,p_z}) + ((CTDw_{j|t,c,p_z} - BTDw_{j|t,c,p_z}).$$

10

17) The method of claim 14, wherein the total thruput value is calculated according to the equation:

$$T\$p_z = \Sigma (ASPs_x - RMCs_x) * NAQs_xp_z.$$

15

18) The method of claim 14, wherein the bottleneck time charge is calculated according to the equation:

$$BTC = \text{Operating Expenses/Bottleneck Processing Time}.$$

20

19) The method of claim 14, wherein the bottleneck processing time is calculated according to the equation:

$$SWBTs_x = WPTw_{j|t,c,p_{\text{bottleneck}}}s_x / NAQw_{j|t,c,p_{\text{bottleneck}}}s_x.$$

20) The method of claim 14, wherein the bottleneck cost of the product is calculated according to the equation:

25

$$BCs_x = SBTs_x * BTC.$$

21) An article of manufacture including a computer readable medium having computer readable program code means embodied therein for determining a bottleneck for a product in a manufacturing facility, the computer readable program code means in the article of manufacture comprising:

30



computer readable program code means for causing a computer to calculate a processing time responsive to time and quantity data at a process step;

5 computer readable program code means for causing a computer to calculate a total thruput value for the product at the process step;

computer readable program code means for causing a computer to calculate a thruput rate responsive to the total thruput value and the processing time; and

10 computer readable program code means for causing a computer to select a minimum thruput rate corresponding to the bottleneck.

22) The article of manufacture of claim 21, wherein the  
15 computer readable program code means for causing a computer to calculate processing time calculates processing time according to the equation:

$$\begin{aligned} WPTw_{i,t} &= (BTDw_{i,t,c,p_z} - ATDw_{i,t,c,p_z}) \\ &+ ((CTDw_{i,t,c,p_z} - BTDw_{i,t,c,p_z}) * WWYp_z). \end{aligned}$$

20

23) The article of manufacture of claim 21, wherein the computer readable program code means for causing a computer to calculate processing time calculates processing time according to the equation:

$$25 \quad WPTw_{i,t} = (BTDw_{i,t,c,p_z} - ATDw_{i,t,c,p_z}) + ((CTDw_{i,t,c,p_z} - BTDw_{i,t,c,p_z}).$$

24) The article of manufacture of claim 21, wherein the computer readable program code means for causing a computer to  
30 calculate a thruput value calculates the thruput value according to the equation:

$$T\hat{s}p_z = \Sigma (ASP_{s_x} - RMC_{s_x}) * NAQ_{s_x,p_z}.$$

25) The article of manufacture of claim 21, wherein the computer readable program code means for causing a computer to calculate a thruput rate calculating the thruput rate according to the equation:

5 
$$T\$Rp_z = T\$p_z/PTp_z.$$

26) An article of manufacture including a computer readable medium having computer readable program means embodied therein for obtaining bottleneck cost information for a product in a manufacturing facility having a bottleneck process step, the computer readable means in the article of manufacture comprising:

computer readable program code means for causing a computer to calculate a bottleneck processing time responsive to a completed product of the bottleneck process step;

15 computer readable program code means for causing a computer to obtain a bottleneck time charge; and

computer readable program code means for causing a computer to obtain a bottleneck cost of the product responsive to the bottleneck processing time and the bottleneck time charge.

20

27) The article of manufacture of claim 26, wherein the article of manufacture further includes:

a computer readable program code means for causing a computer to calculate a total product yield;

25 computer readable program code means for causing a computer to calculate a raw materials cost responsive to the total product yield; and

computer readable program code means for causing a computer to obtain a total product bottleneck cost responsive to the bottleneck cost and the raw material cost.

30

28) The article of manufacture of claim 27, wherein the computer readable program code means for causing a computer to calculate the total product yield calculates the total product yield according to the equation:

5 
$$NYS_x = Ys_xp_1 * Ys_xp_2 * Ys_xp_3 * Ys_xp_4 * Ys_xp_5.$$

29) The article of manufacture of claim 28, wherein the computer readable program code means for causing a computer to calculate the raw material cost calculates the raw material cost according to the equation:

10 
$$RMCs_x = RMS_x / NYS_x.$$

30) The article of manufacture of claim 27, wherein the computer readable program code means for causing a computer to calculate the bottleneck time charge calculates bottleneck time charge according to the equation:

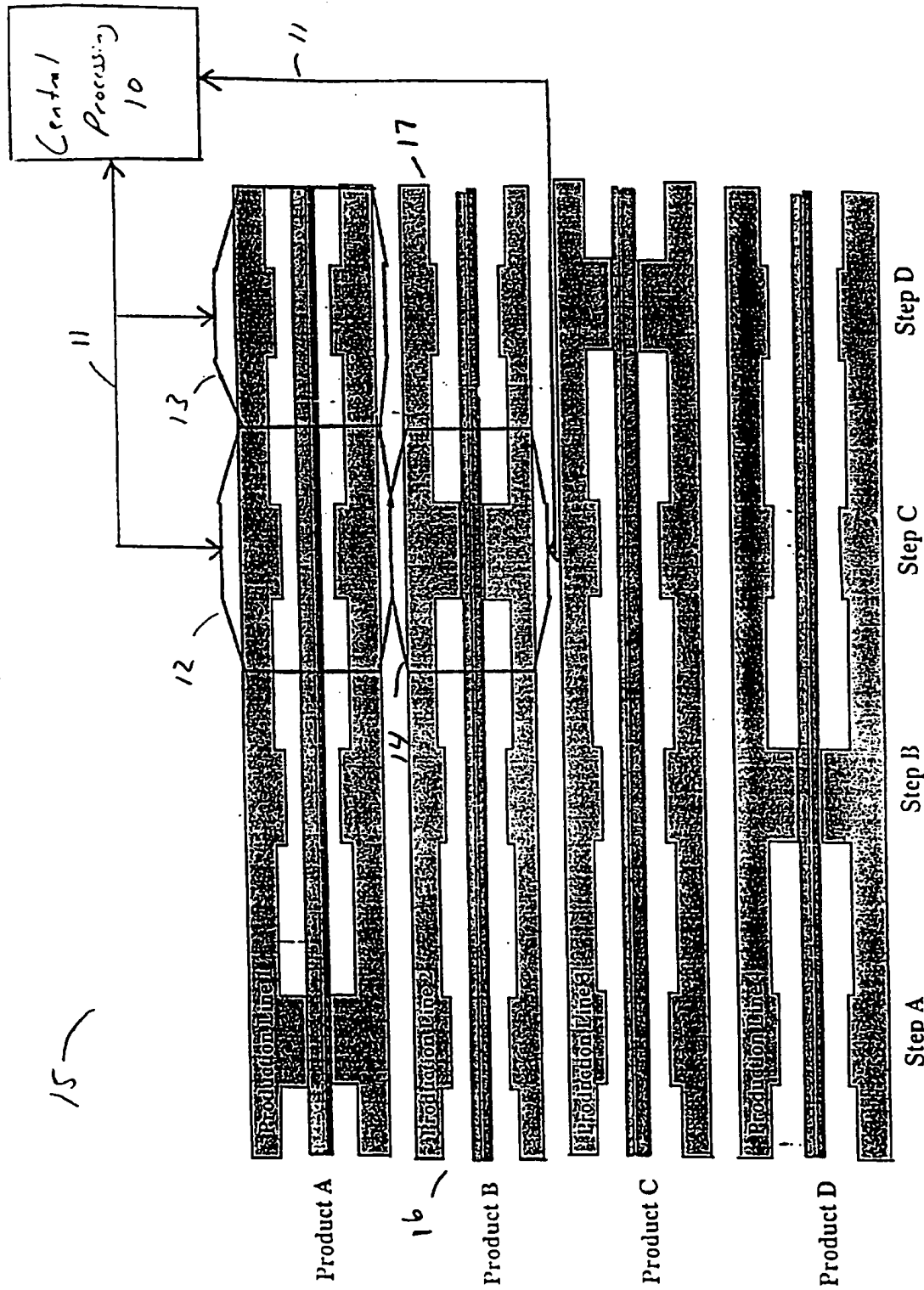
15 
$$BTC = \text{Operating Expenses} / \text{Bottleneck Processing Time}.$$

31) The article of manufacture of claim 27, wherein the computer readable program code means for causing a computer to calculate bottleneck processing time calculates bottleneck processing time according to the equation:

20 
$$SBTs_x = SWBTs_x \text{ as a function of } NAQs_x.$$

32) The article of manufacture of claim 27, wherein the computer readable program code means for causing a computer to calculate bottleneck cost calculates bottleneck cost according to the equation:

25 
$$BCs_x = SBTs_x * BTC.$$



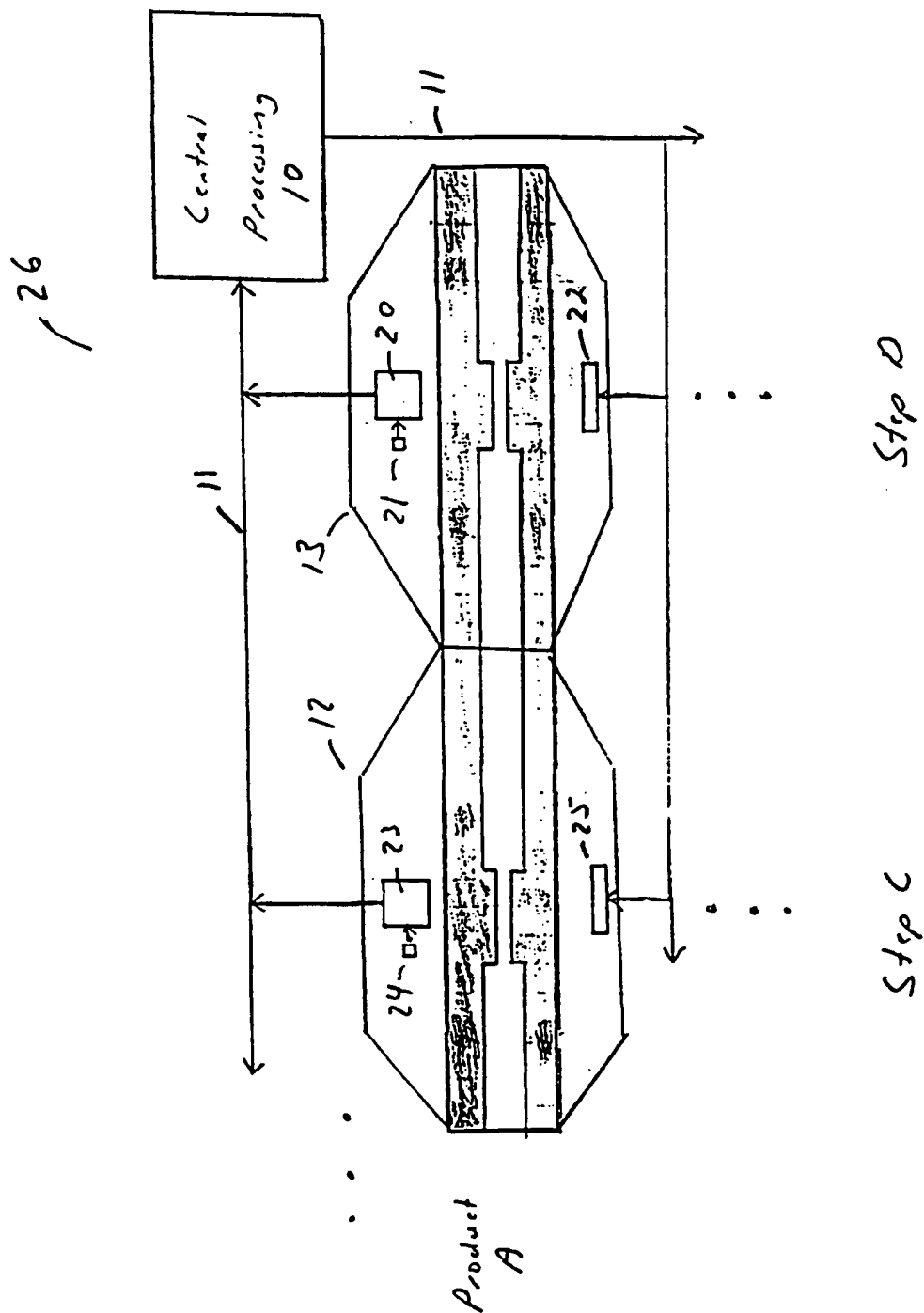


Fig. 2

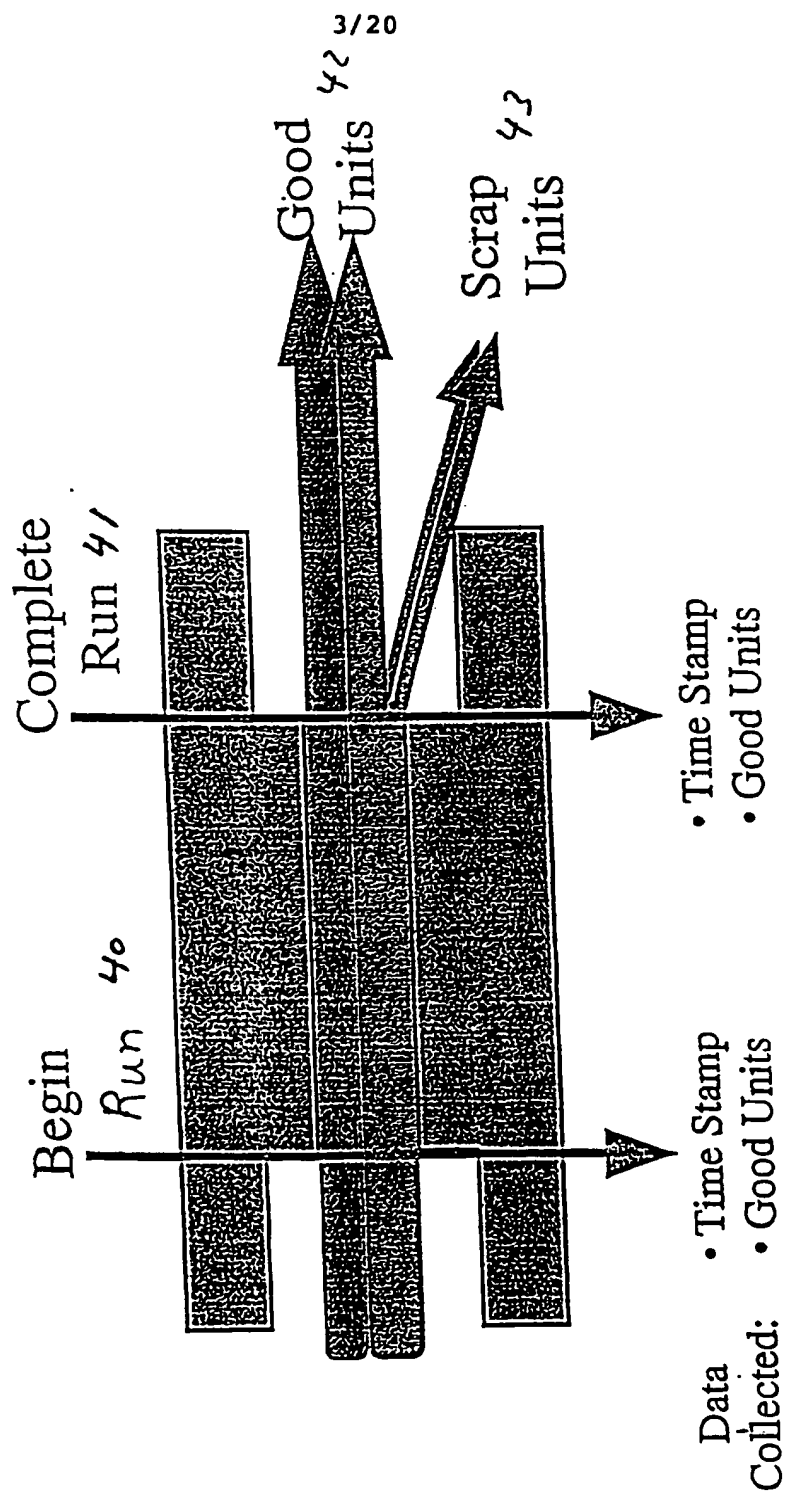


Fig. 3

4/20

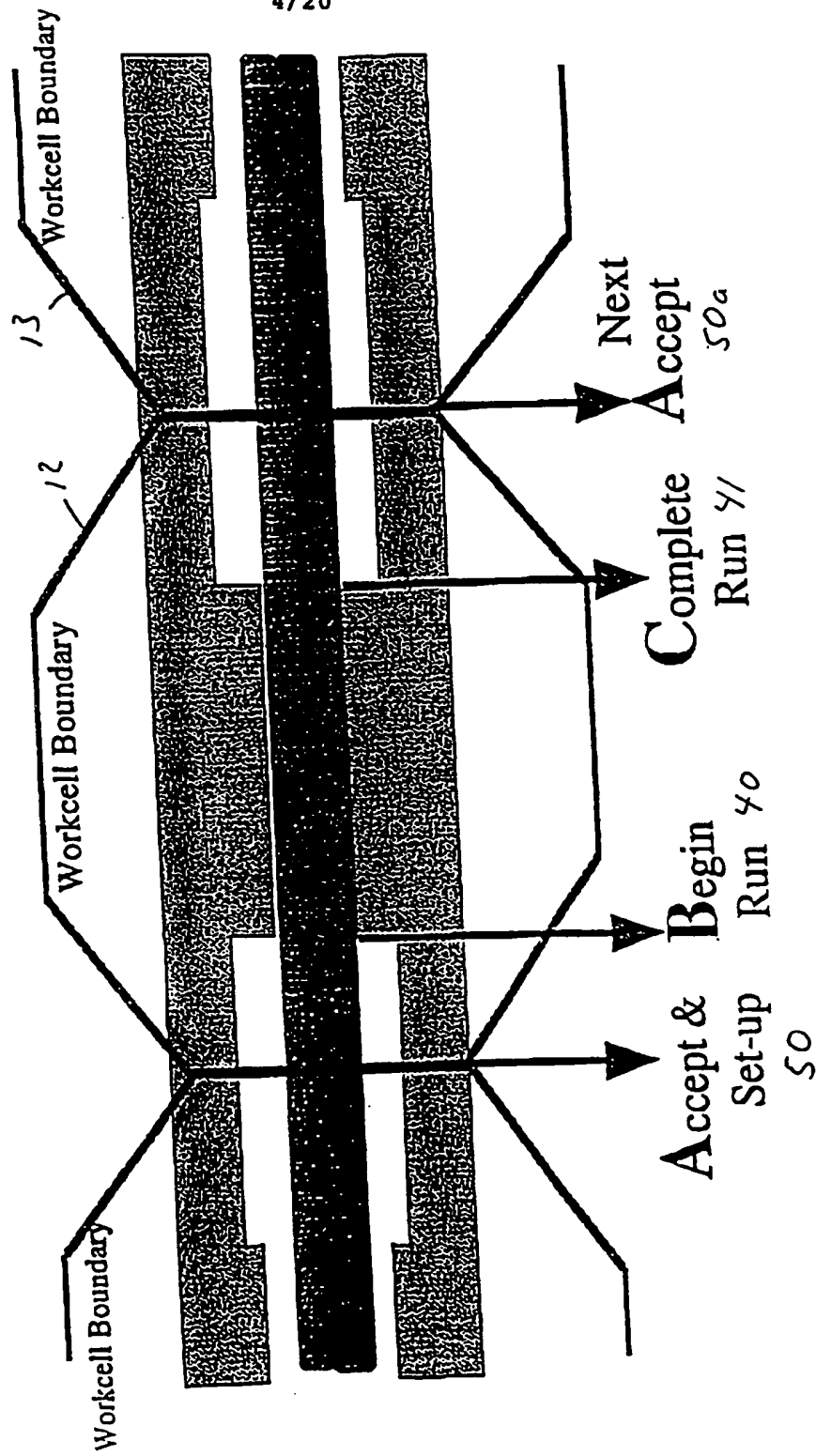


Fig. 4

5/20

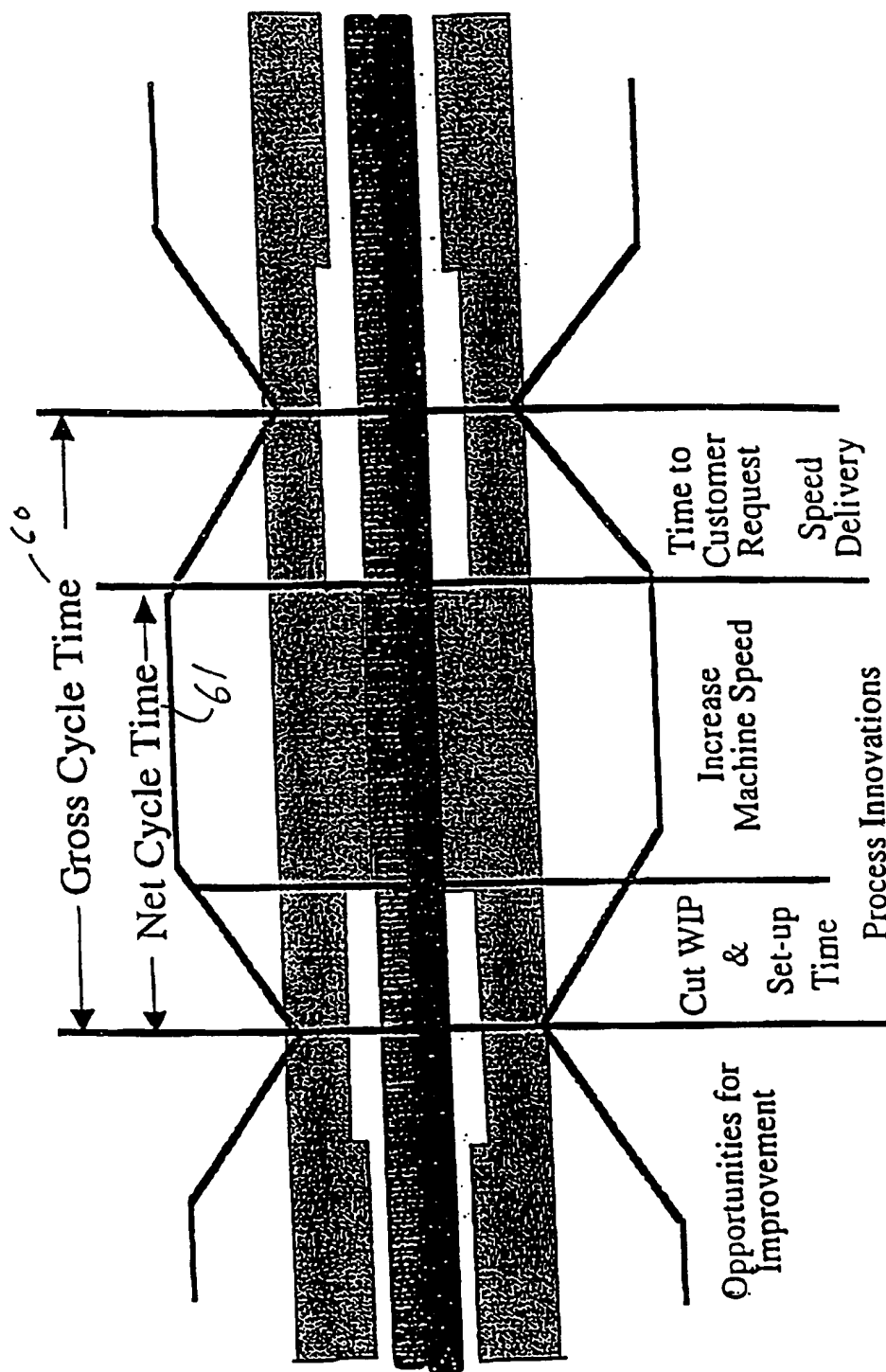


Fig. 6



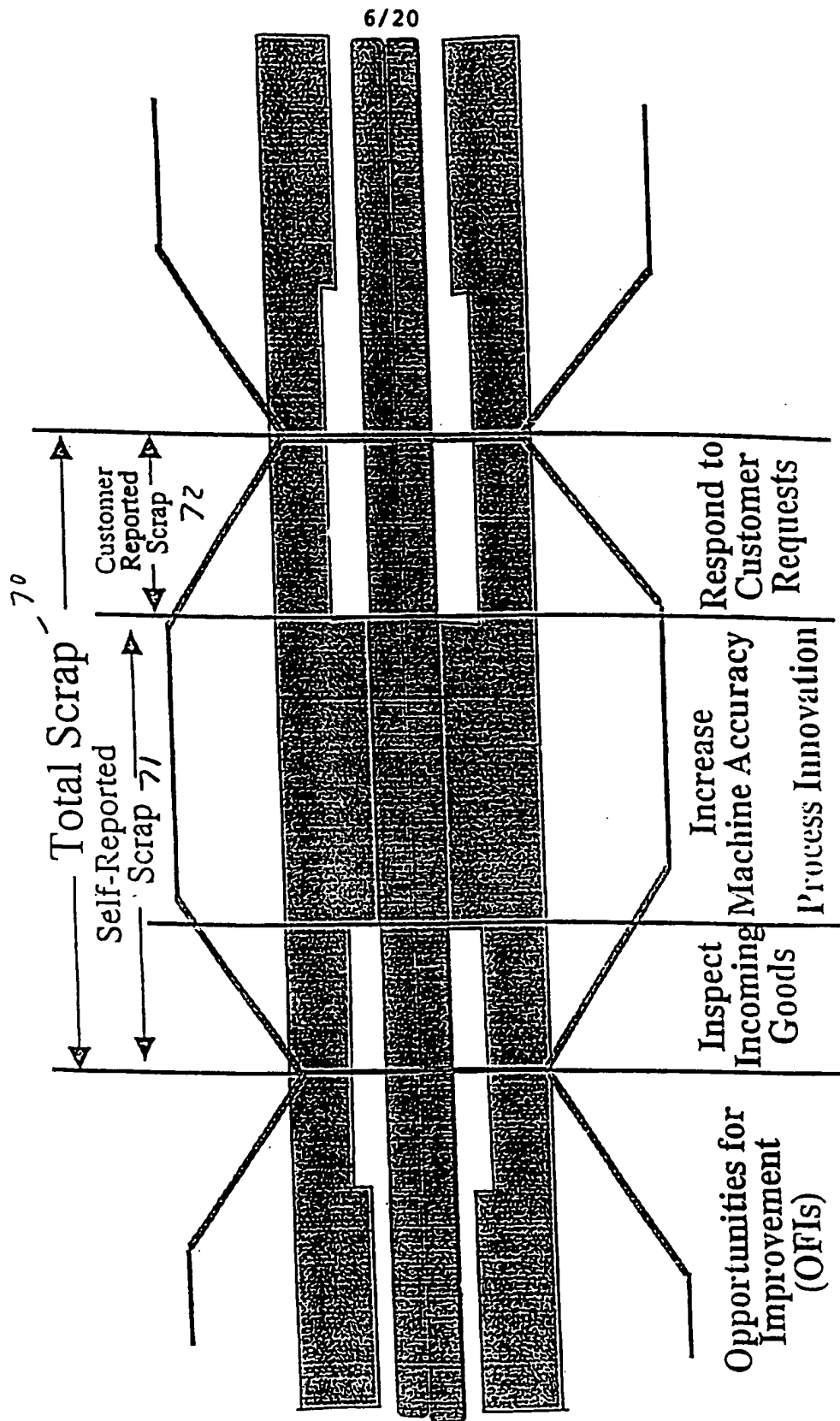
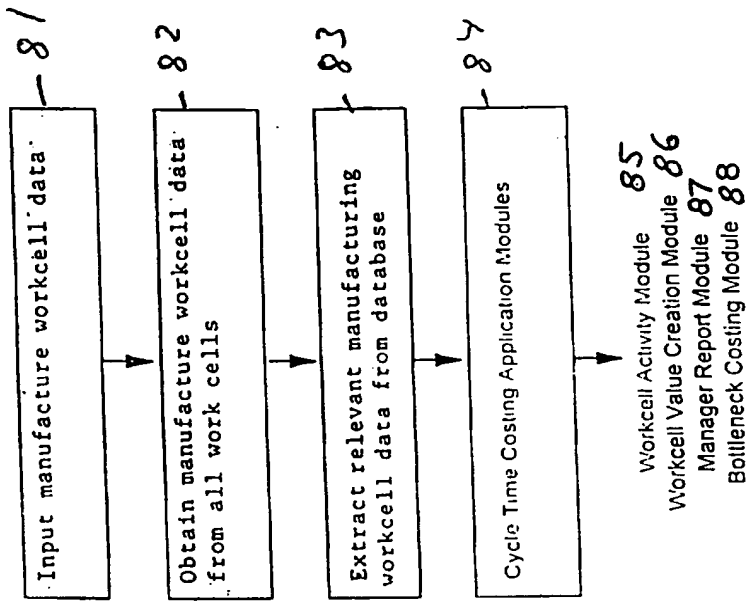


Fig. 6

7/20



workorder scrap charge back module 89

Fig. 7

80 →

8/20

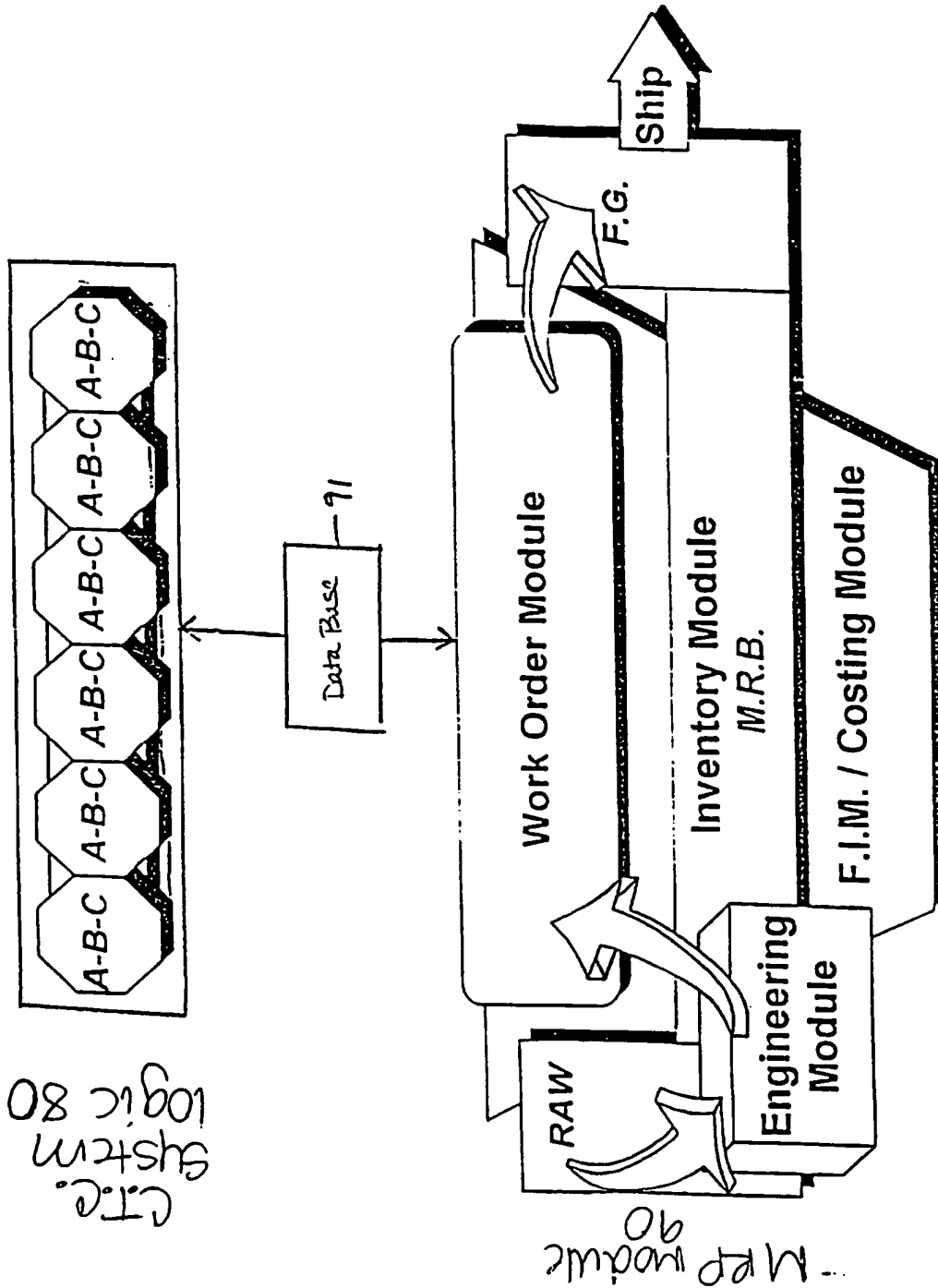


Fig-8

9/20

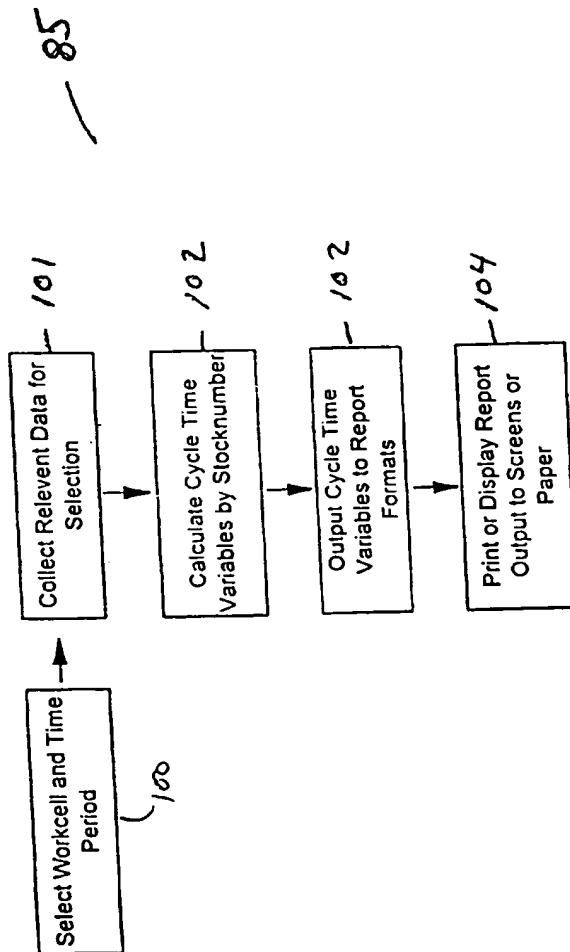


Fig. 9

10/20

## Workcell Yield Report: 3/19/95 through 3/25/95

Customer: ALL		Division: ALL		Team: Yellow		
Location: ALL		Prod Type: ALL		Work Cell: Cut/Tape		
Mach./Proc: ALL		Stock No.: ALL		Shift: 3		
		Total Reels: 17		Yield %: 87.7%		
		Thruput (k): 160		Scrap %: 12.3%		
		Scrap (k): 23				
Stock Number	Number of Reels	Accept Qty (k)	Complete Qty (k)	Thruput Qty (k)	Scrap Qty (k)	Yield %
50802	2	13.38	13.25	13.25	0.13	99%
A58880	4	28.52	28.61	27.73	0.79	97%
A58601	2	13.79	14.90	13.01	0.78	94%
B59209	3	33.22	30.60	29.81	3.41	90%
A58563	2	48.71	42.94	42.54	6.17	87%
A58645	2	32.90	14.00	25.25	7.65	77%
A58707	1	6.06	5.75	4.54	1.52	75%
A58503	1	6.35	6.90	4.30	2.05	68%

Fig. 10

11/20

Workcell Thruput Report: 3/19/95 through 3/25/95									
Customer:	ALL	Division:	Prod Type:	ALL	Team:	Yellow	Avg Gross		
Location:					Workcell:	Cut/Tape	Cycle Time:		
Process:	ALL	Stock No.:	ALL		Shift:	3	1:3:50		
GCT/Reel	1.160	Total Reels:	17		Scrap %:	12.3%	Avg Net		
NCT/Reel	0.226	Thruput (k):	160		Yield %:	87.7%	Cycle Time:		
		Scrap (k):	23		Flow Rate(P/Hr):	1,740	0:5:25		
Stock	Number	Thruput	Yield	Net Cycle	Gross Cycle	Net Cycle	Net Flow Rate		
Number	of Reels	Qty (k)	%	(dd:hh:mm)	(dd:hh:mm)	(dd:hh:mm)	(Parts/Hr)		
A58563	2	42.54	87%	0:11:22	0:11:11		1,900		
B59209	3	29.81	90%	2:11:24	0:04:18		2,306		
A58880	4	27.73	97%	0:04:38	0:03:19		2,087		
A58645	2	25.25	77%	0:10:16	0:04:04		3,093		
50802	2	13.25	99%	2:15:13	0:02:56		2,252		
A58601	2	13.01	94%	0:14:22	0:02:37		2,483		
A58707	1	4.54	75%	1:22:51	0:06:42		677		
A58503	1	4.30	68%	1:07:19	0:17:36		244		

Fig. 11

12/20

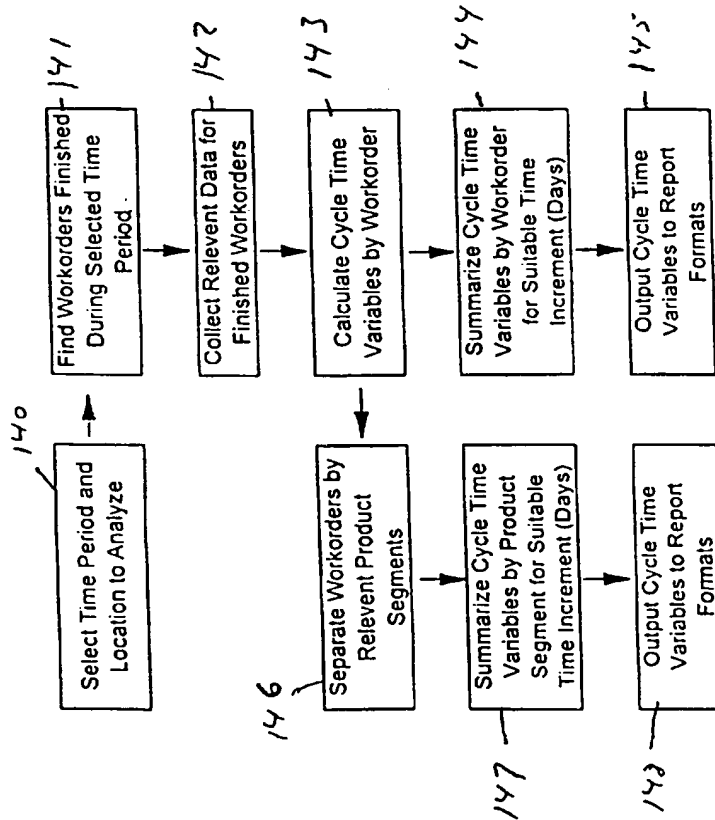


Fig. 12

13/20

Daily Reel Production Summary									
For the Period: 3/26/95 to 4/1/95									
Customer	ALL	Division	Advanced Products Group	Product Group	Product Type	Workorder	ALL	ALL	ALL
Location	ALL	Team	ALL	ALL	ALL	Reel	ALL	ALL	ALL
Company		Workcenter	ALL	Stock Number					
		Cycle Time Summary:	Avg Cycle Time Per Reel:	17.34	Unit Summary:	CT Cost Summary:			
		Gross Cycle Time: 2323:16.48	Gross CT/Reel:	4.31	Gross Units (K):	1,821 Net CT Cost:	45,141		
		Net Cycle Time: 576:22.20	Net CT/Reel:		Net Thruput (K):	1,243 Net RM Cost:	18,113		
		Savings Oppy: 1746:18.28			Scrap Units (K):	579 Scrap Cost:	63,254		
		Flow Efficiency:	25% Reels processed:	134	Overall Yield %:	68% Total Cost:			
Total									
Net Unit Volume K									
Number Of Reels									
Gross Cycle Time Hr/K									
Net Cycle Time Hr/K									
Gross Flow Rate Parts/Hr									
Net Flow Rate Parts/Hr									
Yield %									
Flow Efficiency									
Net RM Cost \$									
CT Cost \$									
Scrap Cost \$									
Total Cost \$									
Date	3/26	0	74	46.52	16.92	59	64%	36%	5,170
	3/27	10	132	43.61	9.10	21	81%	21%	6,440
	3/28	13	331	44.93	10.91	73	66%	24%	8,535
	3/29	31	170	92.76	30.23	22	49%	33%	12,652
	3/30	31	223	10.48	1.84	95	73%	18%	10,201
	3/31	15	312	43.40	7.07	142	79%	16%	20,257
	4/1	34				23			

Fig. 13



14/20

04/14/95 09:49 PAGE 1

## CTC WO SUMMARY REPORT

ITEM	WO	LINE	OPER	Function	Emp ID	Emp Name	TY	QTY	DATE	TIME	WC	SCRAP	R1	R2	R3	R4
A58447	6211	0001	10	DRY ETCH	M2264	John Doe	IN	5.61	03/29/95	11:54:19	CELLT101					
A58447	6211	0001	10	DRY ETCH	M2264	John Doe	RS	6.17	03/29/95	11:55:00	CELLT101					
A58447	6211	0001	10	DRY ETCH	M2264	John Doe	CH	6.17	03/29/95	14:03:51	CELLT101					
A58447	6211	0001	20	WET ETCH	58016	Jeff Brown	IN	6.17	03/29/95	16:03:34	CELLT201					
A58447	6211	0001	20	WET ETCH	AJA		IC	6166.83	03/29/95	16:37:29	CELLT201					
A58447	6211	0001	20	WET ETCH	M3984	Jane Smith	RS	6.01	03/30/95	22:47:31	CELLT201	.15	49			
A58447	6211	0001	20	WET ETCH	M3984	Jane Smith	CH	6.01	03/30/95	05:25:02	CELLT201	.15	49			
A58447	6211	0001	30	PLATE	21902	Jim Smith	IN	6.01	03/31/95	01:23:28	CELLO301					
A58447	6211	0001	30	PLATE	M3570	Greg Jones	RS	5.60	03/31/95	01:23:42	CELLO301					
A58447	6211	0001	30	PLATE	M3570	Greg Jones	CH	5.60	03/31/95	03:38:26	CELLO301					
A58447	6211	0001	40	TAPE	61043	Mary Parker	IN	5.60	04/07/95	13:33:52	CELLO401					
A58447	6211	0001	40	TAPE	5574	Tony Rocca	RS	5.00	04/07/95	13:34:09	CELLO401	.20	30	85		
A58447	6211	0001	40	TAPE	5574	Tony Rocca	CH	5.00	04/07/95	16:24:20	CELLO401	.20	30	85		
A58447	6211	0001	50	CUT	5574	Tony Rocca	IN	5.00	04/07/95	16:25:52	CELLO401					
A58447	6211	0001	50	CUT	5574	Tony Rocca	RS	5.00	04/07/95	16:26:06	CELLO401					
A58447	6211	0001	50	CUT	5574	Tony Rocca	CH	5.00	04/07/95	16:26:24	CELLO401					
A58447	6211	0001	60	SORT/PAK	5421	Lilly Doe	IN	5.00	04/07/95	19:56:39	CELLO701					
A58447	6211	0001	60	SORT/PAK	5421	Lilly Doe	RS		04/11/95	19:59:02	CELLO701					
A58447	6211	0001	8400				WC	4.24			STORES					

Fig. 14

Fig. 15

Bottleneck Determination Module Logic

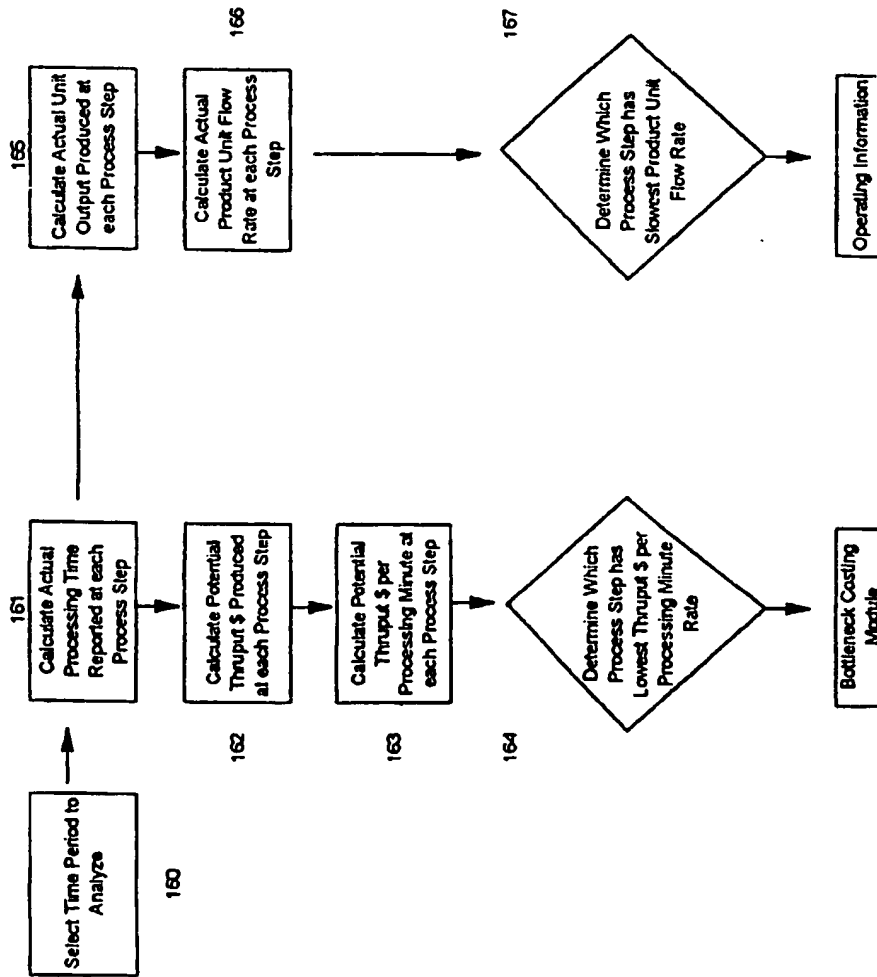


Fig. 15

16/20

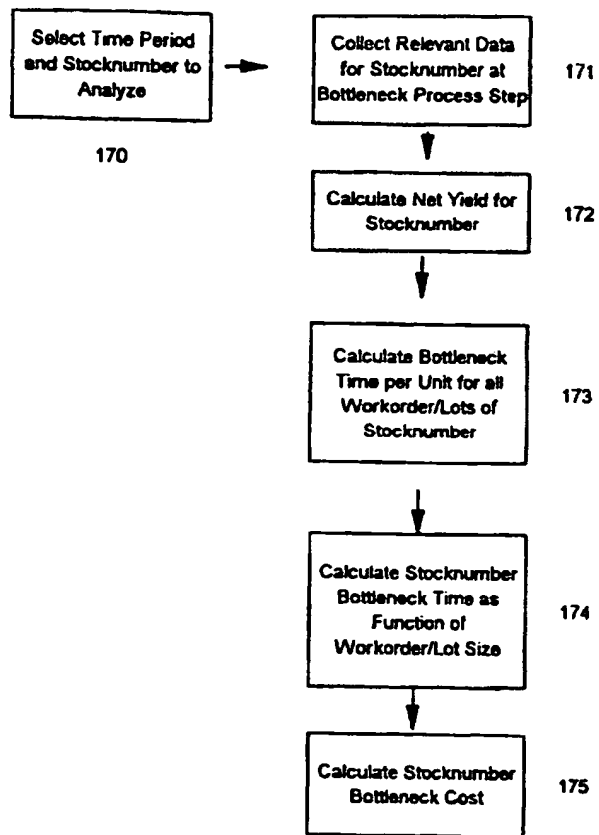
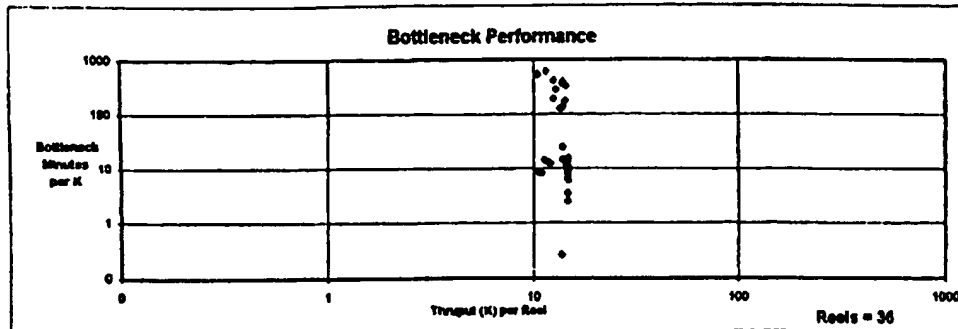


Fig. 15a

17/20

32 PLCC

A58613

Sort/Pack  
BottleneckFrom P1/96 thru P1/96  
Time Period

Bottleneck Charge per Minute @ Breakeven:	Average Bottleneck Minutes/K	\$ per K			\$ Total for Time Period Covered		
		Bottleneck Cost	Standard Cost	Bottleneck - Standard	Bottleneck Cost	Standard Cost	Bottleneck - Standard
\$0.93							
Setup Time (A - B)	0.03	0.03					
Run Time (B - C)	105.78	98.85					
Total Time Cost (A - C)	105.82	98.89					
Bill of Materials/BOM		11.98					
Final Yield %		82.5%					
Total Material Cost (RM)		14.52					
Volume (K)							
Accepted by Finished Goods					667.01	667.01	
Cost		113.41	34.72	78.69	75,644	23,157	52,487
Avg Selling Price (ASP)/Revenue		42.50	42.50		28,348	28,348	
Profit (Loss)		(70.91)	7.78	(78.69)	(47,296)	5,181	(52,487)
Bottleneck Charge per Minute @ 20% RONA:							
\$1.05							
Total Time Cost w/RONA		111.63					
Total Material Cost		14.52					
Target Price (TP)		126.15					
Marketing Value Added (ASP - TP)		(83.65)			(55,798)		
Factory Value Added (TP - RM)		111.63			74,459		
Profit Contribution (Throughput \$) (ASP - RM)		27.98			18,661		
Profit Contribution (Throughput \$) @ 105.82 Minutes/K							
Bottleneck Charge @ Breakeven		0.93			65,957		
Profit (Loss)		(0.87)			(47,296)		
		\$ per Bottleneck Minute			\$ Total for Time Period Covered		
Profit Contribution (Throughput \$)		0.26			18,661		
Bottleneck Charge @ Breakeven		0.93			65,957		
Profit (Loss)		(0.87)			(47,296)		

Fig. 16

18/20

- 86

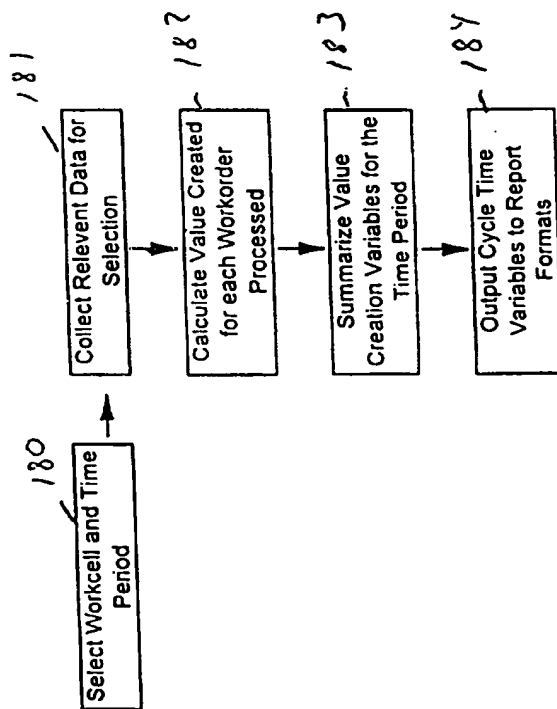


Fig. 17

19/20

Workcell Value Creation									
Customer: ALL			3/19/95			through			3/25/95
Location: ALL			Division:			Team:			Revenue
Process: ALL			Prod Type:			Work Cell:			Value
			Stock No.:			Shift:			16,043
Total Reels:			17			Gross CT			7,052
Thruput (k):			160			Net CT			
Scrap (k):			23			Flow Effy			
Stock			Thruput			Cycle Time			
Number			Qty (K)			Cost			Scrap
						RM			Cost
						Cost			Labor
									Cost
									Value
									Created
50802			13.25			1,325			1
A58503			4.30			430			78
A58563			42.54			4,254			530
A58601			13.01			1,301			13
A58645			25.25			2,525			233
A58707			4.54			454			16
A58880			27.73			2,773			55
B59209			29.81			2,981			22
									61
									164
									3,659
									224
									770
									49
									1,932
									194

Fig. 18

20/20

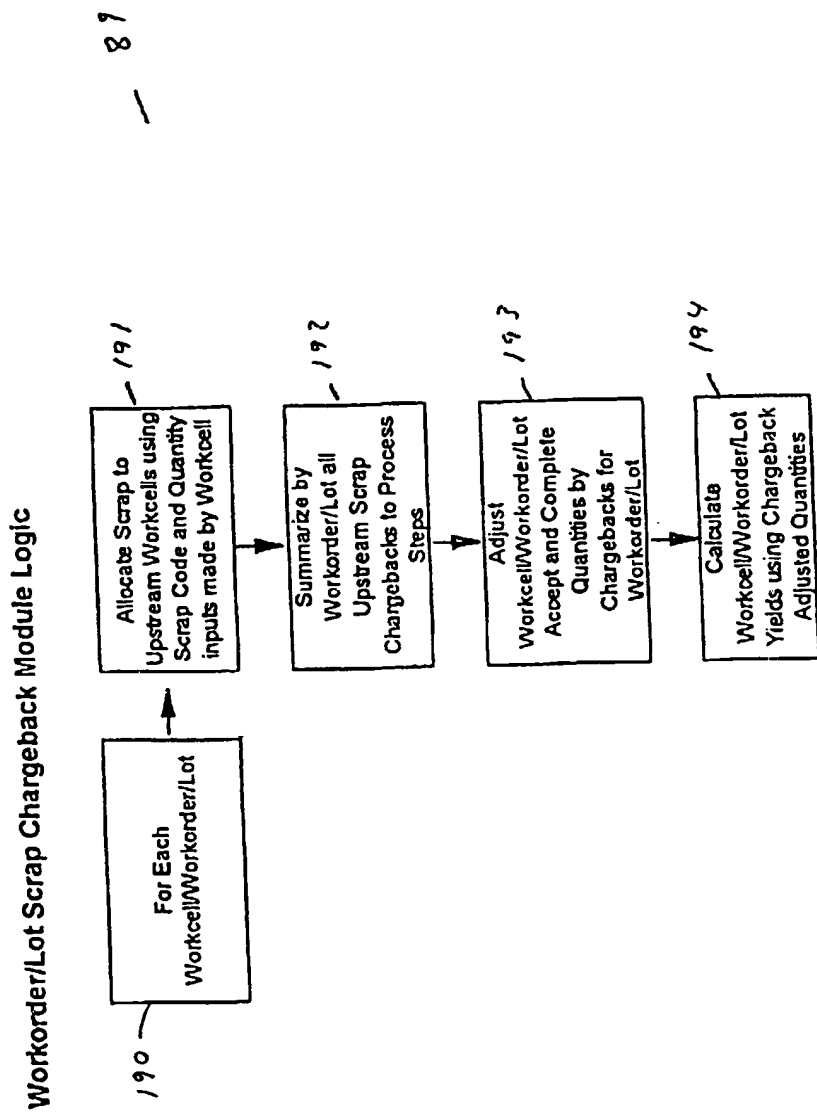


Fig. 19

## INTERNATIONAL SEARCH REPORT

International application No.  
PCT/US96/15976**A. CLASSIFICATION OF SUBJECT MATTER**

IPC(6) : G06F 17/60

US CL : 395/207

According to International Patent Classification (IPC) or to both national classification and IPC

**B. FIELDS SEARCHED**

Minimum documentation searched (classification system followed by classification symbols)

U.S. : 395/207, 208, 209, 210, 230, 232

Documentation searched other than minimum documentation to the extent that such documents are included in the fields searched  
NONEElectronic data base consulted during the international search (name of data base and, where practicable, search terms used)  
NONE**C. DOCUMENTS CONSIDERED TO BE RELEVANT**

Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.
A, P	US 5,532,928 A (STANCZYK ET AL) 02 July 1996, see the abstract, fig. 1.	1-32
A, P	US 5,524,077 A (FAALAND ET AL) 04 June 1996, see the abstract.	1-32
A	US 5,446,671 A (WEAVER ET AL) 29 August 1995, see the abstract, col. 1 line 42 to col. 2 line 25.	1-32
A	US 5,369,570 A (PARAD) 29 November 1994, see the abstract, figs. 2, 16.	1-32
A	US 5,291,397 A (POWELL) 01 March 1994, see the abstract, fig. 2.	1-32
A	US 5,260,868 A (GUPTA ET AL) 09 November 1993, see the abstract, figs. 3, 6, 7.	1-32

☒ Further documents are listed in the continuation of Box C. ☐ See patent family annex.

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* O		document referring to an oral disclosure, use, exhibition or other means
* P	* A	document published prior to the international filing date but later than the priority date claimed

Date of the actual completion of the international search

09 JANUARY 1997

Date of mailing of the international search report

21 FEB 1997

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## INTERNATIONAL SEARCH REPORT

International application No.  
PCT/US91/15976

## C (Continuation). DOCUMENTS CONSIDERED TO BE RELEVANT

Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.
A	US 5,249,120 A (FOLEY) 28 September 1993, see the abstract, fig. 25.	1-32
A	US 5,077,661 A (JAIN ET AL) 31 December 1991, see the abstract, fig. 1.	1-32

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